



## GREENING LIVESTOCK PROJECT HOUSEHOLD SURVEY TO LIVESTOCK KEEPERS 2017-2018

## 1 **GENERAL**

## 1.1 Demographics

Question	Answer (open or code)
Country	
Household ID	
Enumerator name	
Date	
Name of respondent	
Mobile phone number of respondent	
Does this household have an adult female cow that produces milk or has produced milk? 1= yes, 0=no	Code:
County (KE)/region (TZ)	
Sub-county (KE)/district (TZ)	
Ward (KE & TZ)	
Village (KE & TZ)	
Gender of respondent 1= male 0= female	code:
Respondent's position in the household:  1= head	code:
Year of birth of respondent	Year:
How many household members, including household head and respondent, live permanently on the compound?	
How many household members are younger than 16 years?	
How many household members are 65 years or older?	

#### 1.2 Provide the following details about the household head (HHH):

Name of household head (if not same person as the respondent):\_

Sex of the HHH 1=male 2=female	Household type  1=Male headed and managed  2=Male headed, female managed (husband lives away from home)  3= Female headed and managed  4=Child/Orphan (below the age of 18) headed household	Marital status HHH 1=Married 2=Single 3=Widow/er 4=Separated/divorce	Year of birth HHH	Highest completed education HHH (code)	Can HHH read and write in an official language? 0=No 1=Yes	Is HHH indigenous to this community? 0= no 1= yes	If no, year HHH moved here

#### Highest attained education KE (code)

- 1= No Formal Education
- 2= Lower Primary Education, Class 1-4
- 3= Upper Primary Education, Class 4-8
- 4= Secondary Education
- 5= College or Tertiary Education
- 6= University degree or Masters or Doctorate

#### Highest attained education TZ (code):

- 1= No Formal Education
- 2= Lower Primary Education, Class 1-4
- 3= Upper Primary Education, Class 4-7
- 4= Secondary Education
- 5= Form 5 & 6
- 6= College or Tertiary Education
- 7=University degree of Masters or Doctorate

#### 2 LAND TENURE AND LAND USE

#### 2.1 Complete the following table relating to land holdings and use for the household.

Plot ID	Size (in acres)	How was land obtained? 1= inherited 2= bought 3= leased 4= allocated 5= other, specify:	Gained access since what year?	If bought, previous landholder 1=individual 2=company 3=government	If bought, previous land use 1=forest 2=cropland 3=grassland/savann ah 4=other	Type of tenure (codes below table)	Rented out in last 12 months 1=yes 0=No	Terms of using the land (codes below table)
1		code:				code:	code:	code:
2		code:				code:	code:	code:
3		code:				code:	code:	code:
4		code:				code:	code:	code:
5		code:				code:	code:	code:
6		code:				code:	code:	code:

**Type of tenure (codes):** 1= Individual title/deed (freehold) 2=Owned by custom (not titled), 3= Owned by collective deed (e.g. through association), 3= Communal land, 4= State land, 5= Company land, 6= Other, specify: **Terms of using the land (codes):** 1= None/no cost, 2= Fixed land rent, 3= Profit share, 4= Share cropping, 5= Homage/goodwill, 6= Other, specify:

Specify how many acres of the total acres	Arable acres:
owned/used, the acres that are arable:	

### **3 LIVELIHOOD ACTIVITIES AND INCOME**

3.1 <u>For every household member</u>, specify their primary activity in the last 12 months. Do that by selecting their main primary activity in ODK.

Household Members 1= household head 2= spouse 3= daughter 4= son 5= daughter in law 6= son in law	Formal Employment, specify: 1= full time (35h and +35h/week) 2= part time	Casual Employ ment	Other off farm activities	On farm activities	Domestic duties	Sick or unable to work	Attendin g school
7= other: specify	(<35/week)						
code:							
code:							
code:							
code:							
code:					_		
code:							
code:							

**3.2** Kindly tick if anyone in the household is engaged in any of the following livelihood activities in the last 12 months. Also tick the most important income sources in terms of **food** and **cash** separately.

Livelihood activities	Household members' involvement 1=yes 0=No	Number (e.g. nr. of pigs, jobs, crops, remittances)	Rank 2 most important for the household in terms of CASH for paying bills (fill 1 and 2)	Amount of cash revenue per year (in SH)
Dairy		n.a.		n.a.
Beef				
Cattle rearing/selling		n.a.		
Hogs/pigs				
Poultry				
Cereal (grain) crops <sup>1</sup>				n.a.
Roots and tubers (e.g. potatoes)				
Pulses/leguminous crops (beans, peas, lentils)				n.a.
Fodder crops <sup>2</sup>				n.a.
Fruits				
Vegetables and melons				
Oilseed crops (incl. groundnuts)				
Nuts (excl. groundnuts)				
Beverage/stimulant (e.g. tea) and spice crops				

<sup>&</sup>lt;sup>1</sup> Number of crop varieties

<sup>&</sup>lt;sup>2</sup> Number of fodder varieties

Sugar crops (incl. honey <sup>3</sup> )		
Other crops (incl. fibre, medicinal, rubber, tobacco)		
Plantation forest	n.a.	
Other farm activities (e.g. alcohol production, rabbits) Specify:		
Trading in goods	n.a.	
Formal employment full time <sup>4</sup>		
Formal employment part time <sup>5</sup>		
Casual employment <sup>6</sup>		
Other off-farm activities (e.g. small		
business)		
Remittances <sup>7</sup>		
Pension <sup>8</sup>		
Dividends from cooperative/farmer		
group		
Other, specify:		
Other, specify:		

#### 4 DISCRETE CHOICE EXPERIMENT

#### Introduction to the choice experiment

"This is an hypothetical experiment. Imagine that you want to increase the production of your cows. This requires investments in land under fodder production and labour, you will have the benefit of a higher production for your cows. I will show you choice cards that show three different levels of five aspects about dairy production, namely the (extra) percentage of your land that you produce fodder on, additional hours of work you have to do to increase your production, additional number of improved dairy cows, extra liters of milk per cow, and the market price you get when you sell the milk. For each of the questions below, you are asked to choose which type of options you would prefer to improve the production of your dairy cows (Option 1, Option 2, or Option 3)." If you prefer neither of the options you choose the "none" option.

See **separate handout** with the nine choice cards you present to the respondent. After having gone through the choice cards, finish the experiment with the two questions below:

How sure are you about your decision to accept a certain milk price? Please circle one number between 1 and 5, where 1 indicates 'very unsure' and 5 indicates 'very sure'.

Very unsure 1 2 3 4 5 very sure

What motivated the choices that you made above: (text)

\_\_\_\_\_

number of bee hives

<sup>&</sup>lt;sup>4</sup> Number of household members with full time formal employment

<sup>&</sup>lt;sup>5</sup> Number of household members with part time formal employment

<sup>&</sup>lt;sup>6</sup> Number of household members with casual employment

<sup>&</sup>lt;sup>7</sup> Number of people who send remittances to the household

 $<sup>^{\</sup>rm 8}$  Number of people who receive pension in the household

## 5 LIVESTOCK KEEPING

Does your household keep local cows? 1= yes 0 = no	Code:
If yes, since what year?	Year:
What are the two main reasons that this household started keeping local cows?	Code 1: Code 2:
1= to supply milk for the household	
2= to generate income	
3= because we inherited/received cattle	
4= because there was a good opportunity to invest in livestock	
5= for ceremonial purposes (such as dowry)	
6= social status	
7= manure	
8= other, specify:	
Does your household keep improved cows? 1=yes 0=no	Code:
If yes, since what year?	Year:
What are the two main reasons that this household started keeping improved cows?	Code 1: Code 2:
1= to supply milk for the household	
2= to generate income	
3= because we inherited/received cattle	
4= because there was a good opportunity to invest in livestock	
5= for ceremonial purposes (such as dowry)	
6= social status	
7= manure	
8= other, specify:	
Do you currently keep farm records on dairy production? 1=yes 0=no	Code:
If yes, which records? 1= milk yields 2= calving 3= vaccinations 4= AI 5= lactation	All that apply: Code(s):
6= other, specify:	

## **6 DAIRY MANAGEMENT PRACTICES**

## 6.1 Inventarisation of dairy management practices

The following questions apply to your current practices regarding the cow(s) only, for the last 12 months.

mc	onths.	
components	Indicator	options
Feeding		
general feeding	What is your main source of feed for cows?	4= improved pasture, 3= silage/hay, 2= concentrates, 1= grazing on natural pasture, 0= stovers (grazing or fed)
	Do you grow fodder crops on your farm?	Yes/no (% of land under fodder we get elsewhere in survey)
	Do you practice stall feeding?	2= yes 1= no
	If no how many hours are your cows grazing?	4= 12 hours or more per day, 3= 10-12 hours per day, 2= 8-10 hours per day, 1= less than 8 hours per day
concentrates	Do you feed your cows on concentrates?	Yes/no
	If yes, about how much per day per cow?	3= more than 5 kgs, 2= 2-5 kgs 3= less than 2 kg's
minerals	Do you give your cows mineral licks?	3=yes always (available 24h), 2=yes sometimes, 1=no
feed conservation	Do you conserve feed on farm?	4= both hay and silage, 3= hay, 2= silage, 1= no
	How do you store your feed?	3= store with roof and floor, 2=storage without cover/roof, 1=no storage place for feeds
Watering		
access to water	How often do you cows have access to water per day?	4= free access to water, 3= 3 times a day, 2= 2 times a day, 1= once or less per day
Animal health	,	
prophylaxis	Vaccination against major disease in area 1	Yes/no

	Vaccination against major disease in area 2	Yes/no
	Vaccination against major disease in area 3	Yes/no
	In the last 12 months, how often did you deworm your cows?	3= within every 3 months, 2=beyond every 3 months, 1=zero times
	In the last 12 months, how often did you spray/dip your cows against ticks?	3= within every 3 months, 2=beyond every 3 months, 1=zero times
disease treatment	Do you separate sick animals from the healthy ones?	Yes/no
	Do you have animal insurance for your cow(s)?	Yes/no
Animal husban	dry	
herd fertility	What do you do after detecting heat?	2= AI, 1=bull
	How soon do you take action after detecting heat?	3= within 8 hours, 2= within 8-12 hours, 1= after 12 hours
	Are your cows confined during the day?	3= yes always (zero-grazing), 2= yes sometimes (semi-grazing), 1= no
hygiene practices	How often do you clean the cow shed?	3=daily, 2=weekly, 1=less frequently
	Do you clean the teats before and after milking?	4= clean before and after milking and apply antibacterial, 3= clean before and after milking, 2= only before milking, 1= no cleaning of the teats
Manure manag	gement	
management	Do you collect manure form your cows?	Yes/no
	How do you store your manure?	5= in a bio-digester, 4= I compost it, 3=with a floor and cover, 2=only with a floor or cover (incl. e.g. leaves), 1=no floor and cover
	Do you collect urine and dung separately?	Yes/no
manure use	What do you do with the manure/slurry?	3=apply to food and fodder and cash crops, 2=only to two types of crops, 1= only to one type of crop, 0= to none
	How soon do you apply the manure?	3=within 1 month, 2=between 1-3 months, 1= after 3 months
	How do you apply your manure/slurry?	2=incorporating into the soil, 1=broadcasting
Bio-digester	Does your bio-digester work?	2= yes, 1=no
	If yes, do you use the biogas?	2= yes, 1= no
	Do you use the bio slurry on farm?	2= yes I use the bio slurry on farm, 1= no I don't use the bio slurry on farm
		•

## 6.2 What do you think are the best practices for cow productivity? Select two from the following list:

Feeding cows improved fodder, feeding cows concentrates, feeding cows minerals, practice feed conservation, cows having access to water, vaccinations against major diseases, regular deworming, regular spraying/dipping against ticks, separate sick animals from the rest, have cow insurance, practice AI, bull to inseminate, quickly taking action after seeing a cow on heat, hygiene practices such as regularly cleaning the cow shed and cleaning teats before and after milking, other, specify:, other, specify:.

#### 6.3 What are the main challenges faced?

Main challenges regarding:	Reasons (accept multiple, codes next page)
Good animal health practices	
Proper feeding and watering the cattle	
Good manure management	
Good animal husbandry practices	

#### Reasons:

1= capital constraints (incl. to purchase/rent labour and land)2 = labour constraints (no availability of labour)

3= land constraints (no land available)

4= other priorities/no interest

5= inputs besides land, labour and capital not present in my area (e.g. seeds)
6= infrastructural/distance (e.g. to river)
7= don't know how to (lacking knowledge)
9= other, specify:

#### 7 LIVESTOCK CHARACTERIZATION

#### 7.1 Kindly list every livestock category owned by the household

Breed type  1 = Holstein-Friesian crossbred  2 = Ayrshire crossbred  3 = Jersey crossbred  4 = Mpwapwa crossbred  5 = Boran crossbred  6 = local Zebu purebred  7 = Holstein-Friesian purebred  8 = Ayrshire purebred  9 Jersey purebred  10 = Mpwapwa purebred  11 = Boran purebred	Age class [code depending on sex]	Number of animals in this category	Did you acquire any livestock in the last 12 months 1=yes 0=no	Number added	Way in which it was acquired? 1= purchased 2= gift 3= by birth 4= traded 5= other, specify:	If purchased what price (SH per head)

**Age class**: 1= female calves until first heat, 2= male calves 0-1 yrs, 3=heifers (from first heat to first calving), 4=steer, castrated and non-castrated male young, 1-2 years, 5=cows after first calving, 6=bulls (not castrated), 2+ yrs, 7= castrated adult males, 2+yrs

#### 8 LIVESTOCK FEEDING

## 8.1 How much of the different types of feed does the cattle under confinement in the current season, how much is from own production and how much is purchased?

First ask: Which season are we currently in? 1= rainy season, 2=dry season: code:

Type of feed	Fed to: Livestock ID	Average amount per day	Unit	Amount from farm	Unit	Amount purchased	Unit	If paid cash: Sh/unit	Other costs e.g. transport	Source of feed	Where obtained (location/name or hub): specify	Terms of payment (code)
												_

**Green Fodder**<sup>9</sup>,: 1=Native pasture, green (cut and carry), 2= Napier grass green, 3= Rhodes grass green 4= Guatemala grass green, 5= Clover green, 6= Lucerne green, 7= Berseem green, 8= Brachiaria green, 9= Sesbania green, 10= Leucaena green, 11= Gliricidia green, 12= Calliandra green, 13= Other green fodder, specify:

**Dry Fodder**<sup>10</sup>: 14=native pasture, dry (cut and carry), 15= Napier grass dry, 16= Rhodes grass dry, 17= Guatemala grass dry, 18= Clover dry, 19= Lucerne dry, 20= Berseem dry, 21= Brachiaria dry, 22= Sesbania dry, 23= Leucaena dry, 24= Gliricidia dry, 25= Calliandra dry, 26= Other dry fodder, specify:

**Fresh Crop Residues**: 27= Maize stover fresh, 28= Sorghum stover fresh, 29= Millet stover fresh, 30= Sweet potato vine fresh, 31= Banana trunk/leaves fresh, 32= Sugar cane tops fresh, 33= Other dry fodder, specify: **Dry Crop Residues**: 34= Maize stover dry, 35= Sorghum stover dry, 36= Millet stover dry, 37= Sweet potato vine dry, 38= Banana trunk/leaves dry, 39= Sugar cane tops dry, 40= Other dry fodder, specify:

**Concentrates:** 41= Wheat bran, 42= Maize germ, 43= Rice bran, 44= Bean cover, 45= Pulse pods, 46= Dairy meal, 47= Cotton seed cake, 48= Soybean cake, 49= Sunflower cake, 50= Linseed cake, 51= Molasses, 52= Brewery by-products, 53= Other concentrates, specify:

Other: 54 = Other, specify

**Source of feed**: 1= Farmers cooperative/hub, 2= farmer group, 3= neighbor/informal, 4=trader, 5= other, specify:

**Terms of payment** 1= cash in hand, 2= mobile money, 3= check off, 4= credit without interest rate, 5= credit with interest rate, 6= in kind (milk, labour), 7= other, specify:

#### Finish with this question:

What are the main differences in how you feed your cattle between this season and the other season?

Text:		

<sup>&</sup>lt;sup>9</sup> Green fodder is fed within the same season that it is grown

 $<sup>^{\</sup>mbox{\scriptsize 10}}$  Dry fodder is fed outside the season that it was grown

**8.2** For the cattle that spend at least part of their time grazing.

	Lives tock IDs	How does cattle usually graze?  1= free grazing (no fence) 2= fenced grazing 3= rotational grazing 4= tethered grazing 5= other, specify:	Where does the cattle usually graze?  1= cropland 2= native grassland/pasture 3= planted fodder/pasture 4= shrubland 5= forest 6= along the road 7= along rivers/swamps 8 = in national parks 9 = in forest reserves 10 = other, specify	Tenure 1= my own (incl. rented) land 2= someone else's land 3= communal land 4= government protected 5= government unprotected	How many hours does the cattle usually graze per day?	If payments, price per day/animal
Dry season		Code:	Code:			
Wet season		Code:	Code:			

Does your cattle also sometimes graze in:	Dry season	Wet season	If so, payment/day/animal
forest			
along the road			
along rivers/swamps			
in national park and/in forest reserves			

## 8.3 In general, do cattle have adequate grazing resources to meet forage requirements throughout the year? 1= yes, 2= no

If yes, specify feed insecure months:

	Jan	Feb	Mach	Apr	May	June	July	Sept	Oct	Nov	Dec
Tick											

#### 9 ANIMAL EXITS

Breed type  1 = Holstein-Friesian crossbred  2 = Ayrshire crossbred  3 = Jersey crossbred  4 = Mpwapwa crossbred  5 = Boran crossbred  6 = local Zebu purebred  7 = Holstein-Friesian purebred  8 = Ayrshire purebred  9 = Jersey purebred  10 = Mpwapwa purebred  11 = Boran purebred	Age class [code]	Nr. of animals of category based on breed type, breed, sex, age	Method of exit  1= sold 2= slaughtered 3= given away 4= stolen 5= died (e.g. of disease) 6= other, specify:	If 1, 2, 3 or 5,  Reason for exit  1= sex (e.g. male calve)  2= disease, specify:  3= malnutrition  4= want to reduce herd  5= for income  6= for food consumption  7= other, specify:	If sold, for how much? (SH)

**Age class**: 1= female calves until first heat, 2= male calves 0-1 yrs, 3=heifers (from first heat to first calving), 4=steer, castrated and non-castrated male young, 1-2 years, 5=cows after first calving, 6=bulls (not castrated), 2+ yrs, 7= castrated adult males, 2+yrs

#### 10 COSTS OF DAIRY PRODUCTION

Other costs  1= Artificial insemination 2=Deworming 3= Vaccines 4= Other purchased drugs 5= Additional animal health costs 6= Delivery of calf 7= Drinking water 8= Other, specify:	Frequency in last 12 months	Aggregate cost (SH)	Source (code)	From where (specify location)	Terms of payment (code)

**Source**: 1= Hub, 2= farmer cooperative, 3=shop (e.g. agrovet), 4= government (e.g. gov. vet), 5=private (e.g. private vet, trader), 6= informal (e.g. neighbor), 7=other, specify:

**Terms of payment** 1= cash in hand, 2= mobile money, 3= check off, 4= credit without interest rate, 5= credit with interest rate, 6= in kind (milk, labour), 7= other, specify:

#### 11 ANIMAL HUSBANDRY

Animal husbandry	Answers
On average, what is the calving interval of all your cows?	Months:
On average, for how many days are you cows dry before calving?	Days:
How many of your cows are currently dry?	Nr:
Approximately, how often do you_check your animals for signs of disease? 1=	Code:
never/rarely, 2= daily, 3= weekly, 4= monthly, 5= other, specify:	
How many times have all your cattle together been sick in the last 12 months?	Nr:
How many times did you have a veterinary come to check on your (sick or not sick)	Nr:
animals in the past 12 months?	
How do you detect when a cow is on heat?	Text:
How many times do you inseminate your cows before they become pregnant?	nr:
What do you do after delivery of a calf?	Code:
1= milk the cow and give colostrum to calf	
2= let the calve suckle the colostrum	
3= both (milk some teats and leave some for calf)	
4= calf doesn't get colostrum	
Do you separate the calf from the cow? 1= yes 2= no	Code:
If yes after how long? (nr of days)	Nr. of days:

## 12 MILK PRODUCTION, CONSUMPTION, AND SELLING

#### 12.1 Fill the table below on the history of your dairy production

Question	Answer (code)
Do you sell milk from your cows? 1=yes 0=no. Only continue if 1	Code:
Since what year did you start selling milk	Year:
How many times per day do you milk your cows?	Number:
Indicate time of first milking of the day: 1=morning, 2=midday,	Code:
3=afternoon/evening	
Indicate time of second milking of the day: 1=morning, 2=midday,	Code:
3=afternoon/evening	

Indicate time of third milking of the day: 1=morning, 2=midday,	Code:
3=afternoon/evening	
What is the milk production of all your cows (local and improved) together in the	Liters:
wet season? Answer in Liters	
What is the milk production of all your cows (local and improved) together in the	Liters:
dry season? Answer in Liters	
Indicate which milk the household generally consumes: 1= morning milk dry	Code(s) (all that apply):
season, 2= evening milk dry season, 3= morning milk wet season, 4= evening milk wet	
season	
For all that apply, how many Liters does your household consume?	Liters morning dry:
	Liters evening dry:
	Liters morning wet:
	Liters evening wet:

## 12.2 Selling milk

IF MILK IS SOLD IN THE LAST YEAR fill in the table below using absolute numbers (L). Codes on next page.

Used/sold where?	Amount of MORNING milk in <b>DRY</b> season	Amount of EVENING milk in <b>DRY</b> season	Average Price (KES/L) in <b>DRY</b> season	Amount of MORNING milk in <b>RAINY</b> season	Amount of EVENING milk in <b>RAINY</b> season	Average Price (KES/L) in RAINY season	Off-take arrangement (code)	How compensated (code, accept multiple)*	Transport (code). If code 2 specify walking minutes to buyer/col I. point	Sell here because: (code)	Have you used/received services from this buyer (incl. information) 1=yes 2=no	If yes which services (code)	Terms of access to services (code)
individual									code:				
customers									where:				
(e.g. hotels,													
neighbors)													
informal									code:				
middlemen/									where:				
hawkers													_
Farmers									code: where:				
groups									where:				
Farmers									code:				
cooperatives									where:				
(incl. hubs)													
Private									code:				
processors									where:				
(e.g. New													
KCC)													
Sold at the									code:				
street/mark									where:				
et/shop by													
household													

CODES
Off-take arrangement:
1= written contract
2= verbal agreement
3= no contract
How compensated:
1=direct cash
2=direct mobile money

1=direct cash
2=direct mobile money
3=weekly cash
4=weekly mobile
money
5=weekly through
bank/sacco
6=monthly cash
7=monthly mobile
money

8=monthly through bank/sacco 9=in kind

9=In kind 10=other, specify: Transport: 1= milk is picked up from farm 2= I bring milk to the

buyer/collection point
Why do you sell there:
1= offers the best price
2= I prefer their
payment structure
(e.g. cash in hand,
monthly etc.)
3= I have (easy) access

3= I have (easy) access to this channel/no

(easy) access to other channels

4= they're reliable/trustworthy 5= I have a good relationship with

them/they are

relatives
6= Social obligations
7= Buyer collects from farm
8= Buyer closest to me

Services:
1= information (incl. trainings, extension services)

9=other, specify:

2= direct cash
3= mobile money
4= via check off
5= on credit, without
interest rate
6= on credit, with
interest rate
7= other, specify:

2= providing/saving

3= providing inputs

Terms of access to

credit

services:

1= free

### 12.3 If indicated above to be selling milk please fill the table below

	Who on average decides where and how to sell (code below)	Who on average manages the money (code below)	Value addition 1=yes 0=No	If yes what 1= Mala/mursik 2= Yoghurt 3= other, specify:	If yes, do you sometimes sell that product/those products? 1= yes 2=no
Evening milk					
Morning milk					

Who:3= daughter7= hired worker1= HHH and spouse together4= son8= other: specify

1= household head 5= daughter in law 2= spouse 6= son in law

#### 12.4 Milk hygiene and quality

Type of container used to transport milk for sales:		Code:
1= aluminum can	2= plastic can (small opening) 3= improved (plastic) can	
4= bucket	5= other, specify:	
Do you have to meet any quality standards to sell your milk? 1= yes, 2=no		
If yes, which standards to which buyers?		Text:
Was you milk ever rejected because of quality issues? 1= yes 2= no		

## 12.5 Milk purchases/consumption (based on the last 12 months). This question is about milk that is purchased AND consumed by members of the household.

Do you or any other household members sometimes directly buy and consume milk from the	Select all that apply
following buyers?	(this one could be
1: individual costumers	added to the big
2: informal middleman/hawkers	milk selling table
3: farmers groups	(10.2)).
4: farmers cooperatives	( · · · // ·
5: private processors	
6: bought at street/market/shop	
Do you or any other household member sometimes buy and consume packaged/processed milk?	Code:
1: yes, weekly or more often	
2: yes, every 8 days to 4 weeks (monthly)	
3: yes, less than monthly	
4: no	

Do you or any other household members sometimes buy and consume packaged/processed dairy	Code:
products other than milk? (e.g. yoghurt, mala)	
1: yes, weekly or more often	
2: yes, every 8 days to 4 weeks (monthly)	
3: yes, less than monthly	
4: no	

## 13 INFORMATION, NETWORK, CHANGE, ATTITUDE, PERCEPTION

## **13.1** Access to information

Used sources of information on	1= yes	Type of information,	From the used
management of your dairy	0= no	about:	information sources,
animals in the last 12 months.		1=marketing (incl. prices) 2=dairy management practices (feeding, manure, animal health etc.) 3=milk handling (e.g. about milk quality) 4=inputs (locations, quality, new products etc.) 5= other, specify:	rank the two most important ones for your dairy production (put 1 and 2 in cell)
FROM MILK BUYERS			
Via farmer groups (training,			
extension officer etc.)			
Via farmers cooperative (training,			
extension officer etc.)			
Private processors			
Other buyers of milk (middleman,			
indiv costumers)			
VIA PUBLIC ACTORS			
Government			
extension/veterinarian			
Public event organized by			
government			
OTHER ACTORS			
Neighbors/family/friends			
NGO's/development organizations			
Public events/gatherings (incl.			
baraza) organized locally			
Private companies (excl.			
processors)			
MEDIA OUTLETS			
Radio program			
Television program			
Print media (newspaper/magazine			
etc.)			
Online media/communications			
(Facebook, Whatsapp, Twitter etc.)			
FOR ALL CATEGORIES			
Other, specify:			

## 13.2 GENERAL networking capacity and group membership

Which type of groups are household members part of?	member 1= yes 2=No	Specify name/type of group	Functions (accept multiple)  1= sourcing/selling/transporting milk  2= sourcing/selling/transporting other products than milk  3= providing agricultural extension services/training  4= providing/saving credit  5= sharing knowledge (not exclusively agricultural)  6= networking/social functions  7= sharing production factors (land, labour, capital, e.g. in community farm)  8= other, specify:	Is there a membership fee? 1= yes 2= no	If yes how much [SH]	Is household member active or non- active member? 1= not active 2= average 3= above average active member	Are you a shareholder 1= yes 2=no
Farmers groups		Name:					
Farmers cooperatives		Name:					
Women/men group		n.a.					n.a.
NGO/development organization		Name:					n.a.
Online groups (e.g. WhatsApp, Facebook, app)		Type: whatsapp/FB Name if app (e.g. iCow):					n.a.
Religious groups		n.a.					n.a.
Other, specify:							n.a.
Other, specify:							n.a.

## 13.3 Performance indicator farmers' cooperative/hub/ group, if a member if active in more than one choose the one they are most active in. Provide name of group here:

text

Performance indicator	Tick relevant box			
	Not relevant/ I Never Sometimes			Mostly
	don't know			
Ensure access to sufficient inputs				
Ensure timely access to inputs				
Ensure fair input prices				
Ensure fair milk prices				
Ensure timely payment for milk				
Provides technical assistance				
Able to resolve internal conflicts				

Provides equal treatment to all its members		
Represents the interests of the wider community		
Is transparent and open about how revenues are distributed		
Is able to exercise good financial management (e.g. in repaying		
loans)		
Is open to new members		
Association representatives are fairly elected		

#### 13.4 Change

COMPARED TO ABOUT 5 YEARS AGO	1= More 2=Same 3=Less	If 1 or 3, reason for change	How much did you have/ produce/sell 5 years ago?
About this household			
Amount of owned land (acres)			
Amount of land under fodder crops (acres)			
Amount of milk <b>sold</b> (liters)			
Households' earnings (SH) through off-farm activities			
Number of cattle owned			
Avarage liters of milk <b>produced</b> per cow per day			
Harvests of food crops in terms of volume			n.a.
Improved breed(s) of livestock you keep			n.a.
Amount of <b>inputs</b> used for livestock production (e.g. vaccines, concentrates etc.)?			n.a.
On-farm feed conservation (silage, hay)			n.a.
Generally in the area			
Availability of communal grazing land			n.a.
Availability of labour			n.a.

Forced circumstances: 1= environmental shock, 2= subdivision of land, 3= lack of capital/labour, 4= lack of market/low market price, 5= poor quality of inputs, 6= high input prices, 7= diseases, 8= other priorities, 9= poor management, 10= wanting to focus on dairy/increase productivity, 11= other, specify:

#### 13.5 Attitude

Which of the statements below describes what you value most?

How do you value the following statements:	Rank nr 1, 2 and 3
Living in a peaceful community/country	
Self-discipline, self-restraint	
Taking care of the natural environment	
Obtaining wealth	
Fairness, justice	
Being influential	
Family security and safety for loved ones	
Innovating	

#### 13.6 Perception

Questions	Fill code or circle correct answer

In general, do you think feed conservation is economically profitable?	Code:
1=yes 2= no 3= I don't know	
If fodder was (more) available in the market would you consider reducing	Code:
the area under fodder crops on your farm (only for householder who	
produce fodder crops) 1=yes 2=no 3= I don't know	
Do you think the use of <b>fresh</b> (1-30 days old) manure on your crops is	Code:
economically profitable? 1= yes 2= no 3= I don't know	
Right now, do you know if this farm will be taken over by a family	Code:
member? 0= no 1= yes	
If no How confident are you that in the future your farm will be taken over	Circle:
by a family member?	Not confident at all 1 2 3 4 5 very
	confident
How would you rate the quality of the natural environment now compared	Circle: worse same better
to about 10 years ago?	
Complete the sentence according to your believe:	Circle: Dairy has A NEGATIVE IMPACT / NO
	IMPACT /
	A POSITIVE IMPACT on the climate
Explain your answer to the previous question:	Text:

## 14 ACCESS TO CREDIT

Has anyone in the household <b>ever</b> obtained long term credit for your <b>dairy activities</b> ?	Code:
1= yes 2= no	

If yes fill in table below:

Type of	When	Amount	Interest	Repaym	Source/ organization	Purpose	Satisfied with
loan	(year)	(SH)	rates	ent	1=cooperative (SACCO)	1= buying a cow	services?
1=monetary				duration	2=micro finance institute (MFI)	2= buying inputs	1= yes
2=in kind					3=bank	3= building a	2= no
					4=informal (neighbor, family)	cow shed	3= I don't know
					5= mobile provider(e.g. mshwari)	4=other, specify:	(yet)
					6=other, specify:		

## 15 FOOD, FODDER AND CASH CROP PRODUCTION AND SALES

15.1 List the three main food, two main fodder and two main cash crops that the household has grown over the past year, and the approximate area of land allocated to each, as well as the use of this crop. Codes below table (next page). List of food crops to include are pulses, coarse grains, and cereals. These include wheat, maize, barley, wheat, sorghum, rice, millet, oats, rye, beans, peas, soybean, lentils, groundnut, cowpea. Do not include fruits, vegetables, roots, or tubers under this section. Codes on next page.

Food and cash crops	Is intercropped? 1=yes, 2=no	Acre	Comp onen t crop	Do you use ferti lizer 1=Ye s 0=N o	Do you use manu re 1=Yes 0=No	total producti on per season (code)	Unit (code s below table)	Quantity of sales [kg] (if any)	Total value of sales (SH)	Quantity househol d food consump tion [kg]	Type of seed 1=Local 2=improved
		1: 2:				1: 2:	1: 2:	1: 2:	1: 2:	1: 2:	Code:
		1: 2:				1: 2:	1: 2:	1: 2:	1: 2:	1: 2:	Code:
		1: 2:				1: 2:	1: 2:	1:	1: 2:	1: 2:	Code:
		1: 2:				1: 2:	1: 2:	1: 2:	1: 2:	1: 2:	Code:
		1: 2:				1: 2:	1: 2:	1: 2:	1: 2:	1: 2:	Code:
		1: 2:				1: 2:	1: 2:	1: 2:	1: 2:	1: 2:	Code:
Fodder crops		Acre	Comp onen t crop 12	Do you use ferti lizer 1=Ye s 0=N o	Do you use manu re 1=Yes 0=No	total producti on per season (code)	Unit 1=90k g 2=50k g 3=Deb e 4=KG's 5=Gor ogoro (2kgs)	Quantity of sales [kg] (if any)	Total value of sales (SH)	Crop stored for dry season? 0= no 1= yes	Source of seeds 1=on farm 2=store 3=farmer group/coop 4=other, specify:
		1: 2:				1: 2:	1: 2:	1: 2:	1: 2:	1: 2:	Code:
		1: 2:				1: 2:	1: 2:	1:	1: 2:	1: 2:	Code:
		1:				1:	1:	1:	1:	1:	Code:

Season: 1= long rains, 2= short rains

Units: 1= kilogram, 2= gram, 3= debe (18kg), 4= gorogoro (2.25kg), 5= mkebe (250g), 6= cup (200g)

 $<sup>^{11}</sup>$  Only if intercropped: Here you record the other crop in the intercrop e.g. beans if it is a maize beans intercrop

<sup>&</sup>lt;sup>12</sup> Only if intercropped: Here you record the other crop in the intercrop e.g. beans if it is a maize beans intercrop

Food and cash crop codes: 14= lentils 28= other, specify:

(oil seed crops) (cereals) 1= wheat 15= soybean

2= rice 16= groundnuts 17= sunflower seed 3= barley

4= maize 18= sesame seed 5= rye (beverage/stimulant crops) 6= oats 19= coffee 20= tea 7= millets 8= sorghum 21= cocoa 9= buckwheat (other) (sugar crops) 22= nuts 10= sugar cane 23= spices 11= sugar beet 24= tobacco

(pulses/leguminous crops) 25= rubber 12= beans 26= pyrethrum 13= peas 27= other, specify:

#### Fodder crops codes:

1= maize for forage (different

type of maize!) 2= napier grass 3= Rhodes grass 4= Lucerne 5= brachiaria 6= leucaena 7= gliricidia 8= calliandra 9= alfalfa 10= sesbania 11= other, specify:

#### **15.2** Costs incurred in the last 12 months for **total crop production**

Costs	If incurred 1=yes 2=no	Quantity purchased	Unit	Costs in the last 12 months	Source 1=agrovet 2=coop/group 3=market 4=informal/ neighbor 5=other specify	From where (location)	Terms of payment (accept multiple)  1=cash 2= mobile money 3=checkoff 4=credit without interest rate 5= credit with interest rate 6=in kind 7=other, specify:
Inorganic fertilizers							
Seeds local							
Seeds improved							
Herbicides							
Pesticides							
Hired labor			mandays				
Other, specify:							

## **16 WELFARE INDICATOR**

1. Does the household or a household	5. What is the main fuel used for	8. Does the household own any of the			
member own the dwelling?	lighting?	following goods?			
$\square$ Owns the dwelling	☐ Kerosene/paraffin ☐ Gas	☐ Electric iron ☐ Charcoal Iron			
$\square$ Rents the dwelling	☐ Electricity ☐ Generator	☐ Refrigerator ☐ Television			
$\square$ Uses without paying rent	☐ Battery ☐ Candles	☐ Mobile phone ☐ Radio			
☐ Nomadic or temporary dwelling	☐ Other ☐ Firewood	☐ Matrass or bed ☐ Sofa			
		☐ Sewing machine ☐ Table			
2. How many rooms are there in your	6. What is the main fuel used for	☐ Modern stove ☐ Bicycle			
dwelling? Excluding toilet, hallway	cooking?	☐ Motorcycle ☐ Vehicle			
[ ]	☐ Firewood ☐ Charcoal	☐ Mosquito net ☐ Computer			
	$\square$ Kerosene/oil $\square$ Gas	☐ VCR/DVD player ☐ Cowshed			
3. What is the material of the roof of	$\square$ Electricity $\square$ Crop residue dust	☐ Chaff cutter			
the dwelling?	☐ Animal waste ☐ Other				
$\square$ Mud $\square$ Thatch $\square$ Iron sheets					
☐ Concrete ☐ Roofing tiles	7. What kind of toilet facilities does	9. What is your main source of			
☐ Asbestos ☐ Other:	your household use?	water?			
	☐ None	☐ River ☐ well/borehole			
4. What is the material of the walls of	☐ Flush to sewer	☐ Piped ☐ Rainwater			
your house?	☐ Flush to septic tank	Distance in Km if water is not on			
☐ Mud/mud bricks ☐ Stone	☐ Pan/bucket	farm:km			
☐ Burnt bricks ☐ Wood/bamboo	☐ Covered pit latrine				
☐ Iron sheets ☐ Cardboard	☐ Uncovered pit latrine				
☐ Cement/concrete	$\square$ Ventilation improved pit latrine				
☐ Other:	☐ Other				

17 NUTR	ITION SECURI	TY INDICA	ATOR- HOUSE	HOLD DIETAR	Y DIVERSITY SCORE (HDD	S)				
Breakfast		Lunch		Dinner	snack					
Indicate if you took	any of the follo	wing foods	s in the previou	ıs dav (24 SH) <b>(f</b>	irst list all meals separately	)				
Question No.	Food grou		Examples	in the previous day (24 SH) (first list all meals separately)  Examples						
	<b>3</b> 3 3 3 <b>3</b> 3 3 3 3									
1	CEREALS		-	•	cies or any other foods made	e from				
					wheat + insert local foods					
					nima, porridge or pastes or c	other				
2	\/\T A B 41B1 A	DIGII		ole cereal foods						
2	VITAMIN A			· · · · · · · · · · · · · · · · · · ·	sweet potatoes that are ora	_				
	VEGETABL TUBERS	ES AND	sweet peppe		e vitamin-A rich vegetables	(e.g.				
3	WHITE TUI	RERS AND		•	cassava, or foods made fron	2				
3	ROOTS	DENS AND	roots	es, willte yailis,	cassava, or roous made non	'				
4	DARK GRE	FNIFAFY		afy vegetables	including wild ones + <i>locally</i>	,				
	VEGETABL		available vitamin-A rich leaves such as cassava leaves etc.							
5	OTHER VE				o, onion, eggplant) , includin					
			vegetables	, 0	, , , , , , , , , , , , , , , , , , , ,					
6	VITAMIN A	RICH	ripe mangoes	s, cantaloupe, di	ried apricots, dried peaches	+				
	FRUITS	FRUITS		available vitami	n A-rich fruits					
7	OTHER FRU	JITS	other fruits, i	ncluding wild fr	uits					
8	ORGAN M	EAT	liver, kidney, heart or other organ meats or blood-based foods							
	(IRONRICH									
9	FLESH MEA	ATS		mb, goat, rabbit	, wild game, chicken, duck, o	or				
			other birds							
10	EGGS		any eggs	1.6:1						
11	FISH	NULTC		l fish or shellfish		_				
12	LEGUMES, AND SEEDS		beans, peas,	ientiis, nuts, see	ds or foods made from these	e				
13	MILK AND		milk choose	yoghurt or othe	r milk products	-				
13	PRODUCTS		illik, cheese,	yognurt or othe	i illik products					
14	OILS AND I		oil, fats or bu	tter added to fo	od or used for cooking					
15	SWEETS	7(13			a or sugary foods such as	+				
				weets or candie						
16	SPICES,				ndiments (soy sauce, hot sa	uce),				
	CONDIME	NTS,	coffee, tea, alcoholic beverages OR local examples							
	BEVERAGE				·					
Other characteristic	s of yesterday'	s food				1= yes				
						0= no				
Did you eat anything		•		•						
Was yesterday a cel	ebration or feas	st day whe	re you ate spe	cial foods (put o	ode 1) or was it a day where	e you				

ate more or less than usual (put code 0)?

### 18 DAIRY SPECIFIC LABOUR (not to all households)

Hours per week

This section should be for a subsample of population (e.g. 5% of total sample size). For the households that do respond to this question, the survey should finish at the end of section 10 (or the section on milk production) (the remaining sections are skipped in order to keep the time of completion for these households low and reduce errors from mental fatigue).

For the following activities related to maintenance of the dairy herd, specify who is responsible, and the approximate number of hours per week BASED ON THE LAST YEAR.

Activity (code) (multiple)	Per season (code)	Livestock (IDs) (multiple)	HH male	HH female	нн child (< 16)	Perm. empl. worker(s)	Not perm. Empl. Worker(s) (seasonal)	If temporary, weeks per season	Total cost of permanent labour [KES/month]	Total cost of temporary labour [KES/manday]
1	1									
	2									
2	1									
	2									
3	1									
	2									
4	2									
5	1									
	2									
6	1									
	2									
7	1									
	2									
8	1									
	2									
9	1									
	2									

**Season** 1= wet 2= dry

**Activity**: 1= Herding on own fields/grass-land 2= Herding off-farm 3= Feed collection, storage & preparation 4= Feeding 5= Watering 6= Housing maintenance 7= Milking 8= Animal (reproductive) health related activities (Al, calving, etc.) 9= Other, specify:

#### 19 SHOCKS

List the shocks experiences by the household in the past five years.

Type of Shock	Occurred in past 5 years? 1=yes 0=no	If yes, frequency of occurrence  1 = once in past 5 years  2 = twice in past 5 years  3 = thrice in past 5 years  4 = four times in past 5 years  5 = on an annual basis for past 5 years
Droughts		
Floods		
Strong winds/storms		
Crop/fodder pests		
Livestock disease		
Livestock theft or losses		
Decline in off farm income (from business or employment)		
Large fall in sale price of crops		
Large rise in price of food		
Lagre rise in agricultural input prices		
Shortage of water		
Loss of land		
Immediate need of money and selling crops/livestock at current market price		
Cattle deaths or productivity shortfalls from forage scarcity		

## **20 SEASONALITY CALENDAR**

Tick the seasons, the main crop labour months, the major fill months for school fees, and the major bill months for farm labour for the household.

Activity		Jan	Feb	Mar	Apr	May	June	July	Sept	Oct	Nov	Dec
Seasons	Long wet season											
	Long dry season											
	Short wet season											
	Short dry season											
Main crop												
labour months												
Major bills 1= school fees												
2= major farm labor months												

# 21 RETURNS TO LAND, LABOUR AND CAPITAL (to households outside the sample)

Answer this question for the **main 2 food crops and main 2 cash crops** in the village/area. For the cash crops, choose the two most profitable cash crops in the area.

	Specify
Crop name	
Area planted	
If perennials, number of trees/plants per area	
If annual crop, number of seasons per year	
If perennials, time between planting and cutting down	
If perennials, time between cutting down and replanting	
If annual crop, number of times harvested per cropping per year	

#### **COSTS**

COSTS								
		Y1/season 1			Y2/season 2			Costs
	Name/ descripti on	Amount	Unit	Number of applications per year/season	Amount	Unit	Number of applications per year/season	per unit
Material hire (e.g. for land prep)								
Material purchase								
Seeds/sapling								
Fertilizer 1 (per application)								
Fertilizer 2								
Fertilizer 3								
Pesticide 1 (per application)								
Pesticide 2								
Pesticide 3								
Paid technical support								
Other inputs (e.g. nets, poles, petrol)								
Yield			per tree/a cre/pl anted area (select)			per tree/a cre/pla nted area (select)		

#### **LABOUR**

		Y1/ season 1		Y2 / season 2	2			
			Household	Hired	Household	Hired	Hired labor how	Amount paid
			labor	labor	labor	labor	paid (code)	per: (code)
	Nr. of	Frequency nr. of						
	mandays	mandays per:						
Land clearing		Prior to planting						
Land preparation		Prior to planting						
Planting		At planting						
Weeding/cleaning		per year						
Pruning		per year						
Fertilizing		per application						
Harvesting		per harvest						
Processing		per harvest						
Storage		per year						
Transporting		per harvest						

#### Codes

#### Hired labour how paid (accept multiple):

1= in kind

2= in cash

3= mobile money

4= other, specify:

#### Amount paid per (accept multiple):

1= activity

2= manday

3= per volume/weight (specify)

4= other, specify:

#### To do at the end:

Collect GPS coordinates while thanking the respondent for his/her time and valuable information.