# Macroeconomic Effects of Dividend Taxation with Investment Credit Limits\*

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#### Abstract

A dynamic general equilibrium model with an occasionally-binding investment borrowing limit reconciles competing views on the macroeconomic effects of dividend taxation. Specifically, permanent tax reforms are distortionary in the credit-constrained long-run equilibrium but are neutral otherwise. In the short- to medium-term, tax cuts produce muted, expansionary, or contractionary impacts depending on their scale, duration, and the firm's credit position. Interactions between dividend tax shocks and the financial constraint tightness generate state-contingent, non-linear, and asymmetrical macroeconomic dynamics. These findings help explain investment rate and asset price fluctuations observed following historical tax reforms. Finally, we explore the implications of dividend tax uncertainty.

**Keywords:** Tax Reform; Occasionally-Binding Borrowing Constraint; Investment; Tobin's q; Business Activity.

**JEL Classification:** E22; E44; E62; H25; H30.

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# 1 Introduction

The key question addressed in this paper is: what are the long-, medium-, and short-term macroeconomic implications of dividend tax reforms? Existing theoretical and empirical studies present mixed answers to this age-old yet still highly topical and politically contentious question. Under the 'traditional' view of dividend taxation, corporate payout tax incentives raise the return to capital that is used to distribute dividends, and thus have a favorable impact on aggregate investment (Harberger 1962: Feldstein 1970: Poterba and Summers 1983, 1985). Auerbach and Hassett (2006) and Campbell, Chyz, Dhaliwal, and Schwartz (2013) provide empirical support for this viewpoint in the context of the U.S. 2003 Job Growth and Taxpayer Relief Reconciliation Act (JGTRRA). These articles document that the 2003 large payout tax cut elevated share prices of high dividend-paying stocks, implying a lower marginal cost of equity finance and an improvement in corporate investment. More recent applied studies by Jacob (2021) and Moon (2022) find that the corporate distribution tax reforms implemented in Sweden and South Korea in 2006 and 2014, respectively, also resulted in overall expansionary effects on the business activity. Such positive economic outcomes following the tax reforms in both countries were driven primarily by increased investment from firms with limited internal funds.<sup>2</sup> By contrast, proponents of the competing 'new' view argue that permanent dividend tax changes are fully capitalized in share prices and have no impact on capital formation when firms rely on retained earnings to finance new investment (King 1977; Auerbach 1979; Bradford 1981; McGrattan and Prescott 2005).<sup>3</sup> Even in the short-run, Desai and Goolsbee (2004), Chetty and Saez (2005), and Yagan (2015) estimate that the 2003 JGTRRA caused little to zero change in near-term aggregate investment and mainly resulted in inflated dividend payouts.<sup>4</sup>

We contribute to this enduring debate by examining the macroeconomic consequences of dividend taxation in a dynamic general equilibrium business cycle model with a representative corporate firm subject to an endogenous *occasionally-binding* investment borrowing constraint and capital ad-

<sup>&</sup>lt;sup>1</sup>Dividend taxes are interchangeably referred to as (corporate) payout taxes, (corporate) distribution taxes, and shareholder taxes throughout the text. As our focus is primarily on the macroeconomic effects of dividend taxes, we also occasionally refer to them as simply 'taxes'.

<sup>&</sup>lt;sup>2</sup>See also Becker, Jacob, and Jacob (2013) and Herron and Platt (2021), who demonstrate that dividend tax alterations distorted investment and payout decisions across and within countries in recent decades, as well as Kontoghiorghes (2023), who provides additional support for the 'traditional' view in the context of listed firms. At the same time, Matray (2023) and Bilicka, Güçeri, and Koumanakos (2024) show that the introduction of higher dividend taxes in France and Greece, respectively, led to a *fall* in dividend payouts and a *rise* in aggregate investment.

<sup>&</sup>lt;sup>3</sup>Poterba and Summers (1985), Auerbach (2002), and Auerbach and Hassett (2003) further elaborate on the implicit assumptions underlying each view. Moreover, Sinn's (1991) life-cycle model suggests that firms progress from the 'traditional' to the 'new' view, whereas in Chetty and Saez's (2010) firm agency setup, the two views are reconciled by introducing a divergence between the preferences of managers and shareholders.

<sup>&</sup>lt;sup>4</sup>Isakov, Pérignon, and Weisskopf (2021) also find that the 2011 massive dividend tax policy cut in Switzerland did *not* stimulate corporate investment.

justment costs. The forward-looking firm undertakes investment in anticipation of future financing needs and with a view to maximizing shareholder value. In the current setup, dividend taxes  $\tau^D$  and the investment loan-to-value (LTV) ratio jointly determine the tightness of the collateral constraint  $\phi$  and the firm's financial position. The constraint tightness, in turn, dictates whether dividend taxation conforms to the 'traditional' or the 'new' view in the long-run, and whether temporary dividend tax cuts generate muted, expansionary, or contractionary economic effects in the short- to medium-term. A key insight of this paper is that a decline in  $\tau^D$  improves the collateralized value of capital through a finance-weighted Tobin's (1969) q, stimulates investment I, and spurs the economic activity up to the point where the initially binding investment debt limit turns slack.<sup>5</sup> In fact, bigger sudden temporary tax cuts and looser expected credit conditions (measured as a fraction of the firm's stock market value  $1-\tau^D$ ) dilute the future valuation of collateralized capital, resulting in a reduction in investment and output, while causing an increase in dividend payouts and asset prices. The direct link between the scale of tax reforms and the tightness of the periodically switching collateral constraint merges the various perspectives on dividend taxation by generating state-contingent and non-linear dynamics as well as strong macroeconomic asymmetries following equally-sized tax cuts and hikes.

Previous dynamic general equilibrium frameworks analyzing shareholder taxation under various equity, payout, and liquidity restrictions find that debt financing per-se is largely irrelevant in explaining real dynamics following temporary and permanent dividend tax adjustments (Gourio and Miao 2010, 2011; Santoro and Wei 2011). Nevertheless, when a Kiyotaki and Moore (1997)-type contractual financial constraint directly ties *investment loans* to the liquidation value of the collateralized capital stock, dividend taxes produce non-trivial effects on the credit market conditions, asset prices, and the real economy in both the deterministic steady-state and the dynamic setting. The main contribution of this paper is to illustrate the qualitative and quantitative importance of the investment borrowing limit in shaping the responses of key aggregate macroeconomic and financial variables following temporary and permanent dividend tax reforms of various magnitudes.

To validate our theoretical findings and counterfactual predictions, we compare the cumulative short-run responses of key economic and financial indicators in our simulated model with their real-world U.S. counterparts following the major U.S. Tax Acts enacted in 1981, 1986, and 2003. We proxy the shadow cost of debt using an average credit spread measure, a common approach in the literature (see Gomes, Yaron, and Zhang 2006; Abo-Zaid 2015 and references therein). The

<sup>&</sup>lt;sup>5</sup>Despite the presence of an endogenous investment debt limit, we prove that the equality between marginal and average q is preserved when using a constant-returns-to-scale (CRS) production function together with profit and adjustment cost functions that conform to Hayashi's (1982) criteria of proportionality and homogeneity with respect to capital and investment. This outcome enables us to use the observable finance-weighted average q when taking the model to the aggregate data.

dividend tax rate is reflected through U.S. time-series data on the effective distribution tax rate, as calculated by McGrattan and Prescott (2005) and McGrattan (2023). We carefully calibrate the model to match specific quantities with their mean values before the tax reforms. Then, we quantitatively assess the short-term macroeconomic effects of the dividend tax relief measures in the three distinct episodes. Our analysis reveals that the magnitude of the dividend tax cuts, their expected duration, and the credit spread value before and after the reforms could have significantly contributed to the strikingly different investment rate and asset price responses observed following their implementations.

Building upon the work of Croce, Kung, Nguyen, and Schmid (2012), our study also explores the implications of tax uncertainty. In contrast to their focus on *corporate profit* tax shocks, we emphasize instead the role of stochastic *payout* tax shocks in a model with endogenous credit regime shifts. Our findings reveal that even with a small degree of uncertainty, persistent stochastic dividend tax shocks can dampen fluctuations in key macroeconomic and financial ratios related to investment, consumption, net dividend income, and asset prices. We find that shareholder tax uncertainty reduces the likelihood of the financial constraint binding, thereby distorting investment and payout decisions (see also Buchanan, Cao, Liljeblom, and Weihrich 2017). Simultaneously, tax uncertainty generates precautionary saving motives that mitigate volatility in consumption. Thus, dividend tax uncertainty should be a matter of first-order concern in the ongoing public policy discourse.

The intuition behind our main results can be explained as follows. In the non-stochastic steady-state, a permanent cut (hike) in  $\tau^D$  raises (lowers) the capital stock when the economy is credit-constrained, corresponding with the 'traditional' view of dividend taxation. In this liquidity-constrained environment, the tightness of the borrowing constraint drives a wedge between the internal and external valuation of the firm.<sup>6</sup> A dividend tax cut elevates the market value of the existing capital stock that can be used to support additional investment loans and relax the tightness of the credit friction. As asset prices rise, the household-shareholder accepts a lower effective rate of return, thereby reducing the cost of capital and prompting a rise in the capital-to-labor ratio and output. In an unconstrained regime, constant dividend tax adjustments are irrelevant for the marginal investment decision because they symmetrically impact the marginal cost and marginal benefit of investment, as postulated by the 'new' view. We show that large tax cuts in the steady-state can shift the firm's financial position from being constrained to unconstrained, thus nullifying the real long-run effects of further tax reductions or rising LTV ratios.

<sup>&</sup>lt;sup>6</sup>In order to account for any further discrepancies between the firm's internal and external valuations, we incorporate an investment tax-subsidy  $\tau^I$  that directly influences the capital price q. This inclusion enhances the precision of calibration, but does not impact any of the implications associated with dividend tax policies.

Turning to the short- and medium-term, a temporary, unexpected, and moderate dividend tax relief expands business activity upon impact when the collateral constraint is initially binding in the steady-state. The payout tax reduction immediately relaxes the firm's borrowing constraint that becomes slack during the period of the fiscal reform. Moreover, as the value of capital improves and with easier access to external borrowing, the firm increases investment and limits dividend payouts at the time when the reform is implemented.<sup>7</sup> At the same time, part of the instantaneous jump in investment and output is dampened due to the persistent expected duration of the slack regime in which the firm is incentivized to pay out a higher dividend from internal funds and moderate capital investment. Larger tax cuts that produce a looser expected credit environment can reverse the otherwise expansionary macroeconomic effects triggered by more subtle tax reforms. In fact, if the economy indefinitely faces an unconstrained credit regime, the firm prioritizes accelerating dividend payments over increasing investment, causing a severe economic contraction. We argue that the efficacy of a tax reform in boosting short-term investment is determined by its scale, length, as well as by the firm's initial steady-state and temporary credit position.

This paper is closely related to Gourio and Miao (2010, 2011). In Gourio and Miao's (2010) heterogeneous-firm setup, dividend tax cuts reduce frictions in the reallocation of capital, thereby raising long-run investment and productivity. The authors show that the 'traditional' view at the aggregate level is pertained only with the assumption of heterogeneous firms subject to different dividend distribution, equity issuance, and liquidity constrained regimes. Specifically, different firms respond to a tax relief in non-identical ways depending on which financial regime they face.<sup>8</sup> Otherwise, the 'new' view always holds in steady-state within a representative-firm framework even in the presence of various financial market imperfections.<sup>9</sup> By contrast, our model encompasses both dividend tax views within a representative-agent setup that emphasizes the importance of the occasionally-binding investment credit limit in determining the long-run efficacy of invariable dividend tax reforms.<sup>10</sup> In their companion paper, Gourio and Miao (2011) argue that the macro-

<sup>&</sup>lt;sup>7</sup>Stojanović (2022) shows that the inclusion of sticky wages, dividend adjustment costs, and an endogenous share repurchase constraint leads to a consistently positive correlation between dividend payouts, aggregate investment, and share repurchases. This finding is in line with several studies that have identified the comovement among these variables following the 2003 JGTRRA. In our model, and similar to Gourio and Miao (2011), dividend payouts and investment serve as partial short-run substitutes in the absence of an endogenous share buyback friction. However, we do find that following moderate dividend tax cuts, investment and after-tax net dividend payouts move in the same direction. While we recognize the importance of introducing equity and share buybacks in better explaining payout strategies, our simplified model still captures some of the stylized facts concerning the state-contingent relationships between  $\tau^D$ , asset prices, net dividend distributions, and the real economic activity.

<sup>&</sup>lt;sup>8</sup>In a partial equilibrium life-cycle model, Korinek and Stiglitz (2009) also illustrate that firms respond differently to anticipated dividend tax changes depending on their age and financing position over the life-cycle.

<sup>&</sup>lt;sup>9</sup>Using a model with incomplete markets and heterogeneous households, Anagnostopoulos, Cárceles-Poveda, and Lin (2012) show that dividend tax cuts lead to a *decrease* in capital and investment in the steady-state.

<sup>&</sup>lt;sup>10</sup>Employing a representative-agent model enables also to disentangle the direct potentially distortionary effects of dividend taxation from distributional and reallocation issues that arise otherwise, and which are not necessarily

economic upshots of dividend tax reforms depend crucially on whether tax cuts are permanent or temporary. Contributing to this line of work, we claim that occasionally-binding investment borrowing constraints and the size of tax shocks matter, and can significantly alter the transitional dynamics of real variables and asset prices relative to a setup without a limit on investment spending.

Considered more broadly, our article speaks to the growing dynamic general equilibrium literature examining the interactions between corporation tax policies, investment, asset prices, and the economic activity (McGrattan and Prescott 2005; House and Shapiro 2006; Santoro and Wei 2011; Croce, Kung, Nguyen, and Schmid 2012; Miao and Wang 2014; Barro and Furman 2018; Erosa and González 2019; Anagnostopoulos, Atesagaoglu, and Eva Cárceles-Poveda 2022; Occhino 2023; McGrattan 2023). While some of these papers go a step further by examining the implications of a richer set of corporate business taxes rather than merely dividend distribution taxes, they all abstract from investment spending limits. These models thus do not directly capture the distortions arising from the wedge between the internal and external valuations of capital, nor the tight link between  $\tau^D$ ,  $\phi$ , q, and I. Such elements are important in bridging the gap between the different standpoints of dividend taxation and understanding the real effects of dividend tax shocks in a representative-agent business cycle model. Atesagaoglu (2012) examines the consequences of permanent dividend tax reductions on U.S. corporate debt in a dynamic general equilibrium setup where the firm's collateral constraint is always binding. Complementary to this article, we study the macroeconomic impact of both permanent and temporary dividend tax reforms while allowing for endogenous credit regime switching.

The outline of the paper is as follows. Section 2 describes the model with a detailed description of the firm's investment decision and how it is influenced by the presence of the capital investment borrowing limit and dividend taxation. Section 3 presents the analytical and quantitative long- and short-run general equilibrium results, along with their applications to the 1981, 1986, and 2003 Tax Acts. Section 4 investigates the effects of dividend tax uncertainty. Section 5 concludes. Finally, an Appendix part provides technical proofs to some of the main propositions presented throughout the paper.

supported by the data (Yagan 2015). While we acknowledge that heterogeneity can play a crucial role in explaining corporate investment behavior following payout tax changes (e.g., Auerbach and Hassett 2006; Alstadsæter, Jacob, and Michaely 2017; Bilicka, Güçeri, and Koumanakos 2024), this is a feature we do not directly confront. Instead, our model captures heterogeneity across regimes for the representative firm, providing insights into the state-contingent and asymmetric effects of dividend tax reforms all within a tractable and familiar business cycle framework.

### 2 The Model

Consider an infinite-horizon discrete-time economy populated by a continuum of measure one of identical households-shareholders, perfectly-competitive corporate firms, and a government.

#### 2.1 Households

The representative household derives utility from consumption  $(C_t)$  and experiences disutility associated with labor  $(N_t)$  according to the following separable utility function:

$$U(C_t, N_t) = E_t \sum_{t=0}^{\infty} \beta^t \left[ \ln \left( C_t \right) - h N_t \right], \tag{1}$$

where  $E_t$  represents the expectation operator,  $\beta \in (0,1)$  is the discount factor, and h > 0 is the weight attached to the disutility from labor.

Each household supplies labor  $N_t$  to a firm and receives its wage bill  $W_tN_t$ , where  $W_t$  is the current wage rate. Households own all the initial corporate shares  $S_t$ , with the price per stock (equity wealth) given by  $p_t$ . The equity price describes the market valuation of assets outside the firm and is synonymous to the firm's value. Ownership of the firm's stocks entitles the household to earn an after-tax dividend per share of  $\bar{D}_t \equiv (1 - \tau_t^D) D_t^a$ , with  $\tau_t^D$  standing for the dividend tax rate and  $D_t^a$  the dividend payment net of corporate profit taxes. At the beginning of the period, the household also lends  $B_t$  to the firm at an intraperiod gross rate of  $R_t$ .<sup>11</sup> The household's budget constraint is:

$$C_t + p_t S_{t+1} + B_t \le W_t N_t + \left[ \left( 1 - \tau_t^D \right) D_t^a + p_t \right] S_t + R_t B_t + T_t,$$
 (2)

with  $T_t$  denoting lump-sum transfers from the government.

For  $S_t > 0$ , and taking taxes, dividends, equity prices, loan interest rate, and the wage rate as given, maximization of (1) subject to (2) yields the respective first-order conditions with respect to  $C_t, S_{t+1}, B_t$ , and  $N_t$ :

$$U_{C,t} \equiv \Lambda_t = C_t^{-1},\tag{3}$$

$$p_{t} = \beta E_{t} \frac{C_{t+1}^{-1}}{C_{t}^{-1}} \left[ \left( 1 - \tau_{t+1}^{D} \right) D_{t+1}^{a} + p_{t+1} \right], \tag{4}$$

$$R_t = 1, (5)$$

$$C_t^{-1}W_t = h, (6)$$

<sup>&</sup>lt;sup>11</sup>Our main results and insights would remain unaffected if the firm instead issued interperiod corporate debt to the household.

where  $\Lambda_t$  is the Lagrange multiplier on the household's budget constraint or the marginal utility of consumption. Equation (4) is a typical stock Euler equation, which shows that the firm's external value is equal to the present discounted value of the future share price and the dividend net of corporate income and dividend taxation. Equation (5) dictates the interest rate on lending to the firm, which is zero in net terms due to the intratemporal nature of corporate debt in this model. Condition (6) determines the optimal labor supply that varies along the extensive margin as in Hansen (1985).

Iterating forward on (4) and using the transversality condition yields the discounted share price equation only as a function of the after-tax dividend:

$$p_{t} = E_{t} \sum_{j=1}^{\infty} \left\{ \left[ \prod_{i=0}^{j-1} M_{t+i,t+i+1} \right] \left( 1 - \tau_{t+j}^{D} \right) D_{t+j}^{a} \right\}, \tag{7}$$

where  $M_{t,t+1} = \beta \left( \Lambda_{t+1} / \Lambda_t \right)$  is the stochastic discount factor from period t to t+1.

# 2.2 Firms: Production, q, and Investment Policy

A representative corporate firm owns the capital stock  $K_{t-1}$ , hires labor  $N_t$ , and combines these two inputs to produce output  $Y_t$  according to the following constant-returns-to-scale (CRS) technology:

$$F(K_{t-1}, N_t) = Y_t = K_{t-1}^{\alpha} N_t^{1-\alpha}, \tag{8}$$

with  $\alpha \in (0,1)$  standing for the share of capital in production. The firm accumulates capital according to:

$$K_t = (1 - \delta) K_{t-1} + I_t, \tag{9}$$

where  $\delta \in (0,1)$  is the capital depreciation rate, and  $I_t$  is investment.

The firm's before-taxes dividend in period t is:

$$D_t^b = Y_t - W_t N_t - I_t - \Phi\left(\frac{I_t}{K_{t-1}}\right) + B_t - R_t B_t, \tag{10}$$

where corporate profits are defined as  $\pi_t = Y_t - W_t N_t$  and  $B_t$  is total intratemporal debt. Following Hayashi (1982) and Poterba and Summers (1983, 1985), we introduce quadratic capital adjustment costs  $\Phi\left(\frac{I_t}{K_{t-1}}\right) = \frac{\gamma}{2} \left(\frac{I_t}{K_{t-1}} - \delta\right)^2 K_{t-1}$  that are deducted directly from the firm's dividend payout. The parameter  $\gamma > 0$  governs the magnitude of adjustment costs to capital accumulation. The firm must pay an increasing and convex cost of net investment, measured by deviations of  $I_t$  from

the amount of investment required to replace depreciated capital. The functional form for  $\Phi(\cdot)$  is chosen such that the steady-state equilibrium is unmodified.

Denoting  $\tau^{\pi}$  as the corporate income (business profit) tax rate,  $\tau^{I}$  as an investment tax (subsidy) if positive (negative), and using the intratemporal debt assumption with  $R_{t} = 1$ , the after-profit and investment tax dividend is:<sup>12</sup>

$$D_t^a = (1 - \tau^{\pi}) (Y_t - W_t N_t) - (1 + \tau^I) I_t - \Phi \left(\frac{I_t}{K_{t-1}}\right).$$
 (11)

From the expressions above and in line with Santoro and Wei (2011), net investment purchasing costs, adjustment costs, and debt are expensed out of total distributed capital income after profit taxes are levied.

Importantly, our model's inclusion of  $\tau^I$  aims to effectively account for any further disparities between the internal capital price q and its external value  $(1-\tau^D)$ , extending beyond the tightness of the financial friction (see equation (16) below). The introduction of  $\tau^I < 0$  can, for example, capture any depreciation allowances and investment tax credits, traditionally more applicable to tangible assets as explained in House, Mocanu, and Shapiro (2017) and McGrattan (2023). Conversely, setting  $\tau^I > 0$  may be viewed as a generic way to encapsulate additional financial frictions, investment wedges, capital gains taxes, and/or risk premiums that impact q, but which are not explicitly modelled here for the sake of keeping the analysis simple (see also Chari, Kehoe, and McGrattan 2007; Brinca, Chari, Kehoe, and McGrattan 2016). Thus,  $\tau^I$  can be interpreted as a proxy to average capital gains tax minus investment subsidies. Either way,  $\tau^I$  facilitates an accurate steady-state calibration of both q and the shadow cost of debt without any loss of generality.

Following Atesagaoglu (2012), Croce, Kung, Nguyen, and Schmid (2012), and Miao and Wang (2018), we assume that the total number of shares satisfies  $S_t = 1$  for all t, with the firm having no access to issuing new stocks. To finance new capital investment, the firm can use internal funds (retained earnings) or external debt financing from the household.<sup>13</sup> In the case of the latter, the investment loan is tied to the liquidation value of the collateralized capital stock. Particularly, for

<sup>&</sup>lt;sup>12</sup>Given our aim to exclusively analyze the macroeconomic effects of potentially time-varying dividend taxation in the presence of investment credit limits, we set the business profit tax and investment tax-subsidy rates constant at  $\tau^{\pi}$  and  $\tau^{I}$ , respectively.

<sup>&</sup>lt;sup>13</sup>Debt and retained earnings are considered to be cheaper and thus more important sources of finance than new equity issuance (Sinn 1991; Atesagaoglu 2012).

 $R_t = 1$  and  $B_t \equiv I_t$  we consider the following occasionally-binding borrowing constraint:<sup>14</sup>

$$I_t \le \theta q_t K_{t-1},\tag{12}$$

where  $q_t$  is the market-based measure of Tobin's q (derived below), and  $\theta \in (0, 1)$  is the proportion of capital used as collateral in order to obtain the investment loan, or alternatively the loan-to-value (LTV) ratio. The above collateral constraint can be derived from a costly contract enforcement problem stating that if the firm cannot pay its debt, the creditor can take over the firm and seize its' physical assets (Kiyotaki and Moore 1997; Wang and Wen 2012; Miao and Wang 2018). As it is costly to liquidate capital after seizure, the lender retrieves only a fraction  $\theta$  of the collateral asset value.

With a potentially time-varying dividend tax  $\tau_t^D$ , the firm maximizes the following present discounted value of the after-tax net dividend payout  $\bar{D}_t$ :

$$\max_{N_t, K_t, I_t} E_t \sum_{t=0}^{\infty} M_{0,t} \left( 1 - \tau_t^D \right) \left[ (1 - \tau^{\pi}) \left( Y_t - W_t N_t \right) - \left( 1 + \tau^I \right) I_t - \Phi \left( \frac{I_t}{K_{t-1}} \right) \right], \tag{13}$$

subject to (8), (9), and (12). The term  $M_{0,t} \equiv \beta^t (\Lambda_t/\Lambda_0)$  represents the firm's stochastic discount factor from time 0 to t, where  $\Lambda_t$  is derived in (3). Denoting  $q_t$  as the Lagrange multiplier on the capital accumulation constraint (9), and  $\phi_t$  as the Lagrange multiplier on the borrowing constraint (12), the firm's first-order conditions with respect to the choice of input factors  $(N_t, K_t)$  and investment  $(I_t)$  are:

$$F_{N,t} = W_t, (14)$$

$$q_{t} = E_{t} M_{t,t+1} \left( 1 - \tau_{t+1}^{D} \right) \left\{ \left( 1 - \tau^{\pi} \right) F_{K,t+1} - \Phi_{K,t+1} + \frac{q_{t+1}}{\left( 1 - \tau_{t+1}^{D} \right)} \left[ \left( 1 - \delta \right) + \theta \phi_{t+1} \right] \right\}, \quad (15)$$

$$q_t = (1 - \tau_t^D) \left[ (1 + \tau^I) + \Phi_{I,t} \right] + \phi_t. \tag{16}$$

The corresponding complementary slackness condition is:

$$\phi_t \left( \theta q_t K_{t-1} - I_t \right) = 0; \quad \phi_t \ge 0. \tag{17}$$

Next, we shift our focus towards examining how payout taxes impact capital formation. To

<sup>&</sup>lt;sup>14</sup>Incorporating the tax component into the overall investment bill, i.e.,  $B_t \equiv (1 + \tau^I) I_t$ , introduces complexity into the analytical solutions while keeping our findings virtually unaffected. Our conceptualization of corporate debt indicates that firms typically secure loans to address only a *portion* of their total investment spending. Following similar logic, adjustment costs are also financed from retained earnings.

achieve this, we utilize a q-theoretic investment function in conjunction with the implied capital-investment Euler equation. Additionally, we employ the dynamic user cost of capital approach to develop further intuition. For the rest of this section, we simplify the analytical presentation by assuming  $\tau^I = 0$ . However,  $\tau^I \leq 0$  is reintroduced when calibrating the model to match q and  $\phi$  with their data counterparts later in the text. Prior to delving into the firm's optimal investment decision, we establish the equivalence between the marginal and average q in this setup. The use of q as an observable market-based measure facilitates the calibration and validation of the model using historical data in the main results section.

#### 2.2.1 Marginal q and Average q

To characterize the relation between the unobservable marginal and the observable average q, we first substitute the value of after-corporate income tax dividends  $D_{t+1}^a$  from (11) into equation (4), use the specific formulations for the CRS production and quadratic adjustment cost functions, and divide the stock Euler equation (4) by  $K_t$  to obtain:

$$q_t^{av} = E_t M_{t,t+1} \left\{ \left( 1 - \tau_{t+1}^D \right) \left[ \left( 1 - \tau^\pi \right) \alpha \frac{Y_{t+1}}{K_t} - \frac{I_{t+1}}{K_t} - \frac{\gamma}{2} \left( \frac{I_{t+1}}{K_t} - \delta \right)^2 \right] + q_{t+1}^{av} \right\}, \tag{18}$$

where  $p_t/K_t \equiv q_t^{av}$  is defined as the average q. From (8), (15), and (16), we have the capital-investment Euler equation written in terms of the marginal q:

$$q_{t} = E_{t} M_{t,t+1} \left( 1 - \tau_{t+1}^{D} \right) \left\{ \begin{array}{l} \left( 1 - \tau^{\pi} \right) \alpha \frac{Y_{t+1}}{K_{t}} + \frac{\gamma}{2} \left[ \left( \frac{I_{t+1}}{K_{t}} \right)^{2} - \delta^{2} \right] \\ + \frac{q_{t+1}}{\left( 1 - \tau_{t+1}^{D} \right)} \left[ \left( 1 - \delta \right) + \theta \phi_{t+1} \right] \end{array} \right\}.$$

$$(19)$$

Employing condition (9) for capital accumulation at period t + 1, (12) to substitute for  $\theta$ , and (16) for  $\phi_{t+1}$ , we then subtract (19) from (18) which after some algebra yields:

$$q_t^{av} - q_t = \beta E_t \frac{C_{t+1}^{-1}}{C_t^{-1}} \left( \frac{K_{t+1}}{K_t} \right) \left( q_{t+1}^{av} - q_{t+1} \right).$$

Forward iterations of  $q_{t+j}^{av} - q_{t+j}$  for  $j \ge 1$  and using  $\frac{C_t}{K_t} \lim_{j \to \infty} \beta^j \left( q_{t+j}^{av} - q_{t+j} \right) \frac{K_{t+j}}{C_{t+j}} = 0$  results in:

$$q_t^{av} = q_t. (20)$$

Therefore, as long as Hayashi's (1982) homogeneity, proportionality, and CRS assumptions hold, introducing an investment borrowing constraint does *not* break the equivalence between the

average and marginal q. Intuitively, the firm's fundamental value, as captured by  $q_t$  in (16), contains all the information about the marginal benefits and costs of investment, including the shadow cost of investment borrowing  $\phi_t$ .<sup>15</sup> However, if a firm takes on external debt for purposes beyond productive investment, the two values of q differ.

Indeed, Hennessy, Levy, and Whited (2007) and Abel and Panageas (2022), among others, show that other financial constraints or a more comprehensive range of frictions create a wedge between the two values of q in partial equilibrium investment models. Our approach is different. We incorporate a specific meaningful constraint on investment loans motivated by Wang and Wen (2012) and Miao and Wang (2018) into a general equilibrium framework, and utilize the two Euler equations to establish the equality between  $q_t^{av}$  and  $q_t$ . By using such a constraint, we derive a direct useful link between dividend taxes, shadow value of debt, investment, and q (see (16)), which when combined with (18) and (19), yields  $q_t^{av} = q_t$ . We will frequently refer to both values as simply q in the remainder of this paper.

#### 2.2.2 q-Theory

Given the quadratic form of the capital adjustment cost function, we rearrange equation (16) to obtain an explicit q-theoretic investment function augmented for the financial friction tightness and dividend taxes:

$$\frac{I_t}{K_{t-1}} = \frac{1}{\gamma} \left[ \frac{q_t - \phi_t}{\left(1 - \tau_t^D\right)} - 1 \right] + \delta. \tag{21}$$

In a world with capital adjustment costs but without collateral constraints and dividend taxation, investment exceeds the depreciation rate when the shadow value of newly installed capital, as measured by Tobin's q, is greater than 1. If  $\gamma > 0$  and the marginal source of investment is new borrowing, the q-theory equation implies that  $I_t$  is increasing in the shadow price for capital  $q_t$ , and decreasing in the tightness of the borrowing constraint  $\phi_t$ .

Intuitively, investment is determined at the point where the firm is indifferent between investing in an additional unit of capital with marginal value  $q_t$ , and paying out dividends to the household with value  $(1 - \tau_t^D)$ . The presence of an occasionally-binding collateral constraint  $(\phi_t \ge 0)$  raises the marginal cost of investment, leading the firm to accelerate dividend distributions in order to maintain the equality between the return to investment inside and outside the firm. Put differently, to achieve a higher level of investment, the shadow value of capital must increase in line with the marginal cost of investment.

<sup>&</sup>lt;sup>15</sup>Introducing  $\tau^I$  does not break this equivalence result, as the investment tax-subsidy is also integrated in the intrinsic value of the firm.

**Proposition 1** Suppose that  $q_t > (1 - \tau_t^D) \left[ 1 + \gamma \left( \frac{I_t}{K_{t-1}} - \delta \right) \right]$  such that  $\phi_t > 0$ . The optimal investment level in the neighborhood of the credit-constrained steady-state is derived from (12) and (17) and is given by:

$$I_t = \theta q_t K_{t-1}. \tag{22}$$

Moreover, imposing the transversality condition and the law of iterated expectations, the recursively forward solution to (19) yields:

$$q_{t} = E_{t} \sum_{i=1}^{\infty} \left\{ \left[ \prod_{i=0}^{j-1} M_{t+i,t+i+1} \right] \left( 1 - \delta + \theta \phi_{t+j} \right)^{j-1} mpk_{t+j} \right\}, \tag{23}$$

where the marginal product of capital is:

$$mpk_{t+j} = \left(1 - \tau_{t+j}^{D}\right) \left\{ (1 - \tau^{\pi}) \alpha \frac{Y_{t+j}}{K_{t+j-1}} + \frac{\gamma}{2} \left[ \left(\frac{I_{t+j+1}}{K_{t+j}}\right)^{2} - \delta^{2} \right] \right\}.$$
 (24)

This proposition states that marginal q reflects the firm's discounted marginal valuation, that, in turn, is directly influenced by the tightness of the credit friction and dividend taxes. A corporate payout tax relief raises the firm's value, relaxes the credit constraint (12), and expands investment up to the point where the adjustment cost-augmented q is equal the stock market valuation of the firm; i.e.,  $q_t \left[1 + \gamma \left(\frac{I_t}{K_{t-1}} - \delta\right)\right]^{-1} = \left(1 - \tau_t^D\right)$ . Importantly, large tax cuts that push the economy towards a slack credit region only serve to raise the firm's valuation and dividend distributions, while inducing the firm to stop investing. The firm curtails production as a result, leading to a reduction in both employment and the marginal product of capital in equilibrium. Because of the potentially temporary nature of the policy change, the system eventually returns to its steady-state with a positive  $\phi$ . The decision to invest or disinvest is inherently forward-looking and anchored by longer-term financial considerations.

Moreover, by substituting  $I_t/K_{t-1} = \theta q_t$  for  $\phi_t > 0$  in (24), the marginal product of capital itself is also altered by  $\theta$  and  $q_t$  through the effect adjustment costs have on the cost of capital. Around the neighborhood of a credit-bound steady-state,  $\theta$  and q modify investment decisions and therefore result in a higher  $\Phi(\cdot)$  regardless of whether the government implements a tax hike or cut. Consequently, following distribution tax reforms, investment fluctuations are mitigated via a secondary forward-looking financially-augmented adjustment cost channel.

To further illuminate the intuition behind Proposition 1, combine (21) with (19) to derive the

optimal capital-investment Euler equation:

$$(1 - \tau_{t}^{D}) \left[ 1 + \gamma \left( \frac{I_{t}}{K_{t-1}} - \delta \right) + \frac{\phi_{t}}{\left( 1 - \tau_{t}^{D} \right)} \right]$$

$$= E_{t} M_{t,t+1} \left( 1 - \tau_{t+1}^{D} \right) \left\{ (1 - \tau^{\pi}) \alpha \frac{Y_{t+1}}{K_{t}} + \frac{\gamma}{2} \left[ \left( \frac{I_{t+1}}{K_{t}} \right)^{2} - \delta^{2} \right] + \left[ 1 + \gamma \left( \frac{I_{t+1}}{K_{t}} - \delta \right) + \frac{\phi_{t+1}}{\left( 1 - \tau_{t+1}^{D} \right)} \right] \left[ (1 - \delta) + \theta \phi_{t+1} \right] \right\}. \tag{25}$$

The left-hand side of (25) represents the current value of  $q_t$  that includes the after-dividend tax marginal adjustment and purchasing costs of period t investment, accounting for the marginal shadow cost of debt  $\phi_t$ . The right-hand side measures the discounted value sum of the future marginal product of capital net of corporate income and dividend taxation, future adjustment costs, the reselling value of non-depreciated capital, and the option value of capital used as a collateral asset. Notably, for the credit-constrained firm, acquiring a marginal unit of investment via borrowing raises the anticipated value of capital and acts to relax the borrowing limit in the next period. The marginal benefit from a higher collateralized capital stock that can be used to secure future loans is represented by the term  $q_{t+1}\theta\phi_{t+1}$ . The firm equates between the marginal costs and the expected marginal gains from investment. Relative to Santoro and Wei (2011), our capital-investment Euler equation is directly augmented for the strength of the financial friction due to the inseparability of investment and debt, as well as for the inclusion of potentially distortionary dividend taxes.

To highlight the link between the 'traditional' and 'new' views of dividend taxation through the investment credit limit, observe from (25) that even a constant dividend tax rate ( $\tau_t^D = \tau_{t+1}^D = \tau^D$ ) produces asymmetric effects on the marginal cost and benefit of investment when  $\phi_t > 0$  and  $\phi_{t+1} \geq 0$ . Conversely, for  $\phi_t = \phi_{t+1} = 0$  and  $\tau_t^D = \tau_{t+1}^D = \tau^D$  for all t, the dividend tax drops out from (25), leaving the capital-investment outcome unchanged as implied from the 'new' view. Intuitively, the collateral constraint multiplier drives a wedge between the frictionless valuation of capital outside the firm,  $(1 - \tau^D)$ , and the adjustment cost-augmented q in the credit-constrained economy (see (16) for  $\tau^I = 0$ ). When the marginal source of funds is determined by new external debt financing, a permanently lower  $\tau^D$  raises q and the return to investment, which, in turn, lifts I. This connection between investment financing via debt and payout taxation is in the spirit of the 'traditional' view.<sup>16</sup> In Section 3, we derive the conditions under which the borrowing constraint

<sup>&</sup>lt;sup>16</sup>Santoro and Wei (2011) show in their appendix that proportional dividend taxes obey the 'new' view even in the presence of constrained debt financing that takes a general form:  $B_t \leq \theta_t q_t K_{t-1}$ , where  $q_t = 1$  in the absence of adjustment costs. In our model, debt is used to finance new investment which directly supports capital accumulation (i.e.,  $B_t \equiv I_t$  and  $q_t \neq 1$  regardless of adjustment costs). A more explicit investment debt limit like in our paper restores the distortionary effects of proportional dividend taxes so long as  $\phi_t > 0$ . Introducing additional constrained

is binding or slack in steady-state. Additionally, we show how the representative firm responds differently to shareholder tax changes, contingent upon the value of  $\theta$ , the initial steady-state  $\tau^D$ , and the magnitude of the reform.

#### 2.2.3 User Cost of Capital

The impact of dividend taxation on investment can also be analyzed through the dynamic user cost of capital framework developed by Abel (1982) and generalized by Gourio and Miao (2010) in a heterogeneous-firm model featuring equity and dividend payout constraints. We define the user cost of capital as  $u_t$ , and set it equal to the after-corporate income tax marginal cash flow of an additional unit of capital corrected for the adjustment costs; i.e.,  $u_t = (1 - \tau^{\pi}) \pi_{K,t+1} - \Phi_{K,t+1}$ . Using the specific formulations of the production, business profit, and adjustment cost functions we then have:

$$u_{t} = (1 - \tau^{\pi}) \alpha \frac{Y_{t+1}}{K_{t}} + \frac{\gamma}{2} \left[ \left( \frac{I_{t+1}}{K_{t}} \right)^{2} - \delta^{2} \right].$$
 (26)

Considering the deterministic case only, we substitute (26) in (25) to derive:

$$u_{t} = M_{t,t+1}^{-1} \frac{\left(1 - \tau_{t}^{D}\right)}{\left(1 - \tau_{t+1}^{D}\right)} \left[1 + \gamma \left(\frac{I_{t}}{K_{t-1}} - \delta\right) + \frac{\phi_{t}}{\left(1 - \tau_{t}^{D}\right)}\right] - \left[1 + \gamma \left(\frac{I_{t+1}}{K_{t}} - \delta\right) + \frac{\phi_{t+1}}{\left(1 - \tau_{t+1}^{D}\right)}\right] \left[(1 - \delta) + \theta \phi_{t+1}\right], \tag{27}$$

where  $q_t/\left(1-\tau_t^D\right)=1+\gamma\left(I_t/K_{t-1}-\delta\right)+\phi_t/\left(1-\tau_t^D\right)$  from (21). Notice that equations (25) and (27) are equivalent when the expectations operator is ignored. This facilitates the use of (27) in examining the macroeconomic effects of dividend taxation via the dynamic user cost of capital approach. Specifically, if the firm always faces a non-binding credit constraint and finances investment from retained earnings only ( $\phi_t=0$  for all t), then a permanently lower dividend tax rate does not change the user cost of capital, and therefore leaves capital and investment unchanged. Nevertheless, in the same constantly slack credit environment, a transitory tax reduction today relative to tomorrow,  $\left(1-\tau_t^D\right)/\left(1-\tau_{t+1}^D\right) > 1$ , raises the user cost of capital and lowers current investment. Put differently, in the frictionless framework, the anticipation of a reversal in the tax cut policy leads the firm to engage in intertemporal tax arbitrage resulting in inflated distributions today. We provide a quantitative demonstration of these short-run contractionary macroeconomic outcomes through the simulations in Section 3.

debt for purposes beyond investment would simply result in an additional Euler equation for this secondary debt market and would not change any of our main results as long as investment is (also) financed by debt.

For  $\phi_t > 0$  and  $\phi_{t+1} \ge 0$ , indefinite dividend tax changes have opposing effects on  $u_t$ . On the one hand, reducing  $\tau^D$  lowers  $u_t$  by relaxing the tightness of the borrowing constraint as a fraction of the market value of capital,  $\phi_t / (1 - \tau^D)$ . On the other, part of initial decline in  $u_t$  is counteracted by the heavier discounting of the borrowing constraint and the motivation to issue more dividends when the tax rate remains persistently low and the friction occasionally-slack. These findings help in understanding the policy experiments presented throughout Section 3, which involve temporary and permanent tax shocks of varying magnitudes that directly affect the present and expected measure of the credit friction tightness.

Our key contribution relative to Gourio and Miao (2010, 2011) is that the financial regime may switch as a direct result of the dividend tax shock alone, without any reliance on large stochastic idiosyncratic productivity shocks that otherwise determine each firm's credit position at any point in time. Further, we focus on investment debt financing rather than on more expensive equity issuance. In fact, Gourio and Miao (2010) show that only a small number of firms use equity financing, arguably implying that an endogenous occasionally-binding credit limit may be more relevant when investigating the investment decision of the average firm.

#### 2.3 Government

Total tax revenue from  $\tau^{\pi}$ ,  $\tau^{I}$ , and  $\tau^{D}_{t}$  finances lump-sum transfers  $T_{t}$  to households according to the following balanced budget:<sup>17</sup>

$$T_t = \tau_t^D D_t^a + \tau^{\pi} (Y_t - W_t N_t) + \tau^I I_t.$$
 (28)

# 2.4 Competitive Equilibrium

In a competitive equilibrium, the markets for labor, capital, dividends, debt, and stocks clear. For the goods market clearing condition, we combine (2), (8), (9), (11), and (28) to obtain the economy-wide resource constraint:

$$K_{t-1}^{\alpha} N_t^{1-\alpha} = Y_t = C_t + K_t - (1-\delta) K_{t-1} + \frac{\gamma}{2} \left( \frac{I_t}{K_{t-1}} - \delta \right)^2 K_{t-1}.$$
 (29)

**Definition 1** (Competitive Equilibrium) Given the initial capital stock  $(K_{-1})$ , a competitive equilibrium for the economy with an occasionally-binding credit constraint  $\{\phi_t \geq 0\}_{t=0}^{\infty}$  is defined as a sequence of dividend tax policies  $\{\tau_t^D\}_{t=0}^{\infty}$ , prices  $\{p_t, q_t, W_t, u_t\}_{t=0}^{\infty}$ , and private sector allocations

<sup>&</sup>lt;sup>17</sup>Given the focus of our paper, we abstract from public debt and government spending financed by taxation.

 $\{Y_t, C_t, N_t, K_t, I_t, \bar{D}_t\}_{t=0}^{\infty}$ , that satisfy (4), (6), (8), (9), (11), (14), (15), (16), (17), (27), and (29).

# 3 Main Results

This section details the main findings of the paper. We first present the analytical and quantitative properties of the deterministic steady-state equilibrium, and analyze the long-run effects of the collateral constraint and dividend taxation on capital accumulation, asset prices, and net dividend payouts. The model is then carefully calibrated to capture some salient features of the U.S. economy in 2002, the year preceding the pivotal 2003 JGTRRA legislation. We use this specific calibration to quantitatively examine the interactions between the occasionally-binding credit limit and key macroeconomic and financial variables following unexpected temporary dividend tax shocks that encompass a range of magnitudes, including 3, 7, and 9 percentage point reductions. The 7 percentage point tax cut replicates the observed difference in the effective dividend tax rate before and after the JGTRRA reform (McGrattan 2023). The 3 and 9 percentage point tax shocks are used to showcase counterfactual outcomes that bear important policy implications. Finally, we validate the model by comparing investment rate, equity price-to-GDP ratio, and shadow cost of debt cumulative short-run changes with their corresponding data values following the 1981, 1986, and 2003 tax reforms.

#### 3.1 The Long-Run Effects of Collateral Constraints and Dividend Taxation

In the non-stochastic steady-state, all variables are constant and denoted without the time subscript. To produce the two figures in this subsection, we set  $\beta=0.96$ ,  $\alpha=0.3$ , N=0.3, and  $\delta=0.083.^{18}$  The capital depreciation rate  $\delta$  matches the nonfinancial corporate investment-to-capital ratio observed in the 2002 data. We also fix  $\tau^{\pi}=0.35$ , which approximately corresponds with the average long-run effective U.S. corporate income tax rate, and initially pick  $\tau^{I}=0.0549$ . The precise value of  $\tau^{I}$  is not crucial for our steady-state results presented in Figures 1 and 2. Nonetheless, we will use various values for  $\tau^{I}$  when validating the model using data from different tax episodes, as detailed further below.<sup>19</sup>

<sup>&</sup>lt;sup>18</sup>We choose h such that N=0.3 in the deterministic steady-state. This is consistent with the average fraction spent on market work (Gourio and Miao 2011). The values chosen for the discount factor β and the share of capital in production α are standard in the business cycle literature.

<sup>&</sup>lt;sup>19</sup> All aggregate U.S. statistics are extracted from the Federal Reserve Economic Database (FRED) of the Federal Reserve Bank of St. Louis. We provide a more detailed explanation of our parameter choices at the end of this subsection.

**Proposition 2** The dividend tax rate  $\tau^D$  and the borrowing limit  $\theta$  determine whether an economy is subject to a constrained or a slack equilibrium. In particular:

(i) If 
$$0 < \theta_B < \frac{\delta}{(1 - \tau^D)(1 + \tau^I)}, \tag{30}$$

then there exists a unique steady-state constrained equilibrium (denoted by subscript B for 'binding') with

$$\phi = \frac{\delta}{\theta_B} - (1 - \tau^D) (1 + \tau^I) > 0.$$
(31)

(ii) If 
$$\theta_{NB} \ge \frac{\delta}{(1 - \tau^D)(1 + \tau^I)},\tag{32}$$

then there exists a unique steady-state unconstrained equilibrium (denoted by subscript NB for 'non-binding') with  $\phi = 0$ .

#### **Proof.** See Appendix $\blacksquare$

Figure 1 provides a visual representation of Proposition 2. The threshold between the constrained and the unconstrained equilibria lies in the region of empirically-plausible values of  $\tau^D$  and  $\theta$ .<sup>20</sup> The debt shadow cost  $\phi$  is decreasing in the fraction of the value of capital that can be borrowed against, as a rise in  $\theta$  makes the borrowing constraint less binding. Without dividend taxation, we must set  $\theta_{NB} < \delta \left(1 + \tau^I\right)^{-1}$  for the collateral constraint to bind.<sup>21</sup> Introducing dividend taxation breaks down this relationship by lowering the market valuation of capital, and reducing the value of the collateralized capital stock, both of which result in the tightening of the borrowing constraint. In other words, a hike in the dividend tax rate and/or a fall in the LTV ratio can move the long-run unconstrained equilibrium regime to a constrained one. The two regions create two different steady-states that yield distinct values of the capital stock, Tobin's q, equity prices, and net dividend income. This is formally expressed in the following proposition.

<sup>&</sup>lt;sup>20</sup>Covas and Den Haan (2011) document that  $\theta$  ranged from 0.1 to 0.4 for various sizes of firms over the period 1980-2006. Wang and Wen (2012) calibrate  $\theta = 0.08$ , while Miao, Wang, and Xu (2015) estimate  $\theta = 0.30$ .

<sup>&</sup>lt;sup>21</sup>Our steady-state conditions without taxation essentially boil down to the 'bubbleless' steady-state equilibrium described in Miao and Wang (2018).

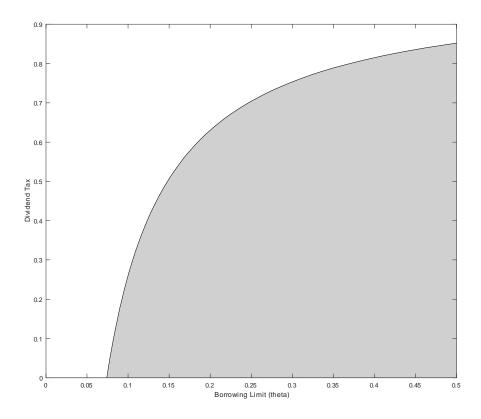


Figure 1: Constrained (white) and unconstrained (grey) equilibrium regions.

**Proposition 3** The steady-state values of the capital stock, Tobin's q, equity prices, and net dividend payouts depend on the value of  $\phi$  and therefore on whether the economy faces a constrained or an unconstrained credit regime. Specifically:

(i) If  $\phi > 0$  (i.e., binding region), the capital stock, Tobin's q, equity prices, and net dividends are given by:

$$\left(\frac{K}{N}\right)_{B} = \left\{\frac{\alpha\left(1 - \tau^{\pi}\right)}{\left[\left(1 + \tau^{I} + \frac{\phi}{(1 - \tau^{D})}\right)\left(\beta^{-1} - 1\right) + \left(1 + \tau^{I}\right)\delta\right]}\right\}^{\frac{1}{1 - \alpha}},$$
(33)

$$q_B = (1 - \tau^D) (1 + \tau^I) + \phi = \frac{\delta}{\theta_B}, \tag{34}$$

$$p_B = \frac{\delta}{\theta_B} K_B, \tag{35}$$

$$\bar{D}_B = (1 - \tau^D) \left[ (1 - \tau^\pi) \alpha \left( \frac{K}{N} \right)_B^\alpha - \delta \left( 1 + \tau^I \right) \left( \frac{K}{N} \right)_B \right] N. \tag{36}$$

(ii) If  $\phi = 0$  (i.e., slack region), the capital stock, Tobin's q, equity prices, and net dividends are determined by:

$$\left(\frac{K}{N}\right)_{NB} = \left[\frac{\alpha \left(1 - \tau^{\pi}\right)}{\left(1 + \tau^{I}\right) \left(\beta^{-1} - 1 + \delta\right)}\right]^{\frac{1}{1 - \alpha}},$$
(37)

$$q_{NB} = (1 - \tau^D) \left( 1 + \tau^I \right), \tag{38}$$

$$p_{NB} = (1 - \tau^D) (1 + \tau^I) K_{NB},$$
 (39)

$$\bar{D}_{NB} = \left(1 - \tau^D\right) \left[ \left(1 - \tau^\pi\right) \alpha \left(\frac{K}{N}\right)_{NB}^{\alpha} - \delta \left(1 + \tau^I\right) \left(\frac{K}{N}\right)_{NB} \right] N. \tag{40}$$

#### **Proof 3.** See Appendix

The credit constraint  $\phi$  acts to raise the firm's marginal cost and q by lifting borrowing costs, and driving a wedge between the internal and external valuations of capital. In order to maintain the same level of wealth, the shareholder requires an equity premium as reflected by the effective augmented rate of return on stocks  $\left(1+\tau^I+\frac{\phi}{(1-\tau^D)}\right)\left(\beta^{-1}-1\right)$ , that is increasing in  $\phi$ . In the binding steady-state environment, a higher  $\phi$  raises the spread between the frictionless share return, equal to the household's rate of time preference  $\left(\beta^{-1}-1\right)$ , and the stock return in the credit-constrained economy. As a result, the firm reduces the capital stock and investment when financial frictions become more prevalent; i.e.,  $\left(\frac{K}{N}\right)_B < \left(\frac{K}{N}\right)_{NB}$  for  $\phi > 0$ . Note also that the denominator on the right hand side of (33) is precisely the steady-state value of the user cost of capital u, which is derived directly from (27) after suppressing the time subscripts, reinstating  $\tau^I$ , and applying the long-run conditions  $I/K = \delta$  and (34).

In the frictionless economy, the wedge between the market valuation of capital and the physical capital stock is determined by the dividend and investment taxes only as seen from (39). A cut in  $\tau^D$  raises the stock price proportionally and increases the value of the household's wealth. The household is willing to hold more wealth as long as the rate of return is equal to the time preference rate. As a consequence, share prices and dividend distributions rise, while the capital stock, investment, and output remain the same. This conforms with the 'new' view of dividend taxation, wherein a change in the payout tax rate impacts the firm's sources and uses of funds symmetrically, as also shown by McGrattan and Prescott (2005) and Santoro and Wei (2011).

However, when the collateral constraint binds, a change in  $\tau^D$  alters the effective rate of return on stocks required by the household, thereby resulting in a direct impact on the firm's capital and investment decisions. Here, the capital-investment Euler equation (25), with the inclusion of  $\tau^I$ , and its steady-state representation in (33) are distorted by the combination of  $\phi > 0$  and  $\tau^D$ . A dividend tax cut that, *ceteris paribus*, raises asset prices, reduces the user cost of capital, and stimulates K and consequently I. The tax relief relaxes the borrowing constraint and facilitates

additional lending for investment purposes. Furthermore, the upward pressure on q stemming from a positive  $\phi$  is offset by any decrease in  $\tau^D$  such that  $q_B$  remains unchanged at  $\delta/\theta_B$  following a tax reform in the binding long-run equilibrium (observe (34)). Equity prices, on the other hand, rise in response to the payout tax reduction due to the positive relationship between p and K (see (35)).

Our model therefore produces distortionary steady-state effects of dividend taxation without the assumptions of internally growing firms over the life-cycle and/or heterogeneous firms facing different finance regimes as in Korinek and Stiglitz (2009), Gourio and Miao (2010), and Erosa and González (2019). The steady-state values of  $\delta$ ,  $\theta$ ,  $\tau^I$ , and  $\tau^D$  determine whether the representative firm is subject to a binding or slack credit constraint, which, in turn, dictates to what extent dividend tax adjustments affect the macroeconomy. Examining the time-series of the investment rate, q,  $\tau^D$ , and  $\phi = \max\left(0, q - \left(1 - \tau^D\right)\left(1 + \tau^I\right)\right)$  from 1960 to 2020, and using our steady-state propositions, we find that  $\theta$  over the sample term ranges from a minimum value of 0.05 to a maximum value of 0.30 with a mean of 0.15 and a median of 0.11. These estimates lie well within range of Covas and Den Haan (2011), Wang and Wen (2012), Miao, Wang, and Xu (2015), and Miao and Wang (2018), and are used to illustrate the following proposition.

**Proposition 4** A cut (hike) in the dividend tax rate increases (lowers) the stock of capital and welfare when the economy is credit-constrained, conforming to the 'traditional' view of dividend taxation. In an unconstrained economy, dividend taxes are irrelevant for the marginal investment decisions and welfare, as hypothesized by the 'new' view of dividend taxation.

Figure 2 visualizes the changes in the steady-state values of the capital-to-labor ratio, Tobin's q, equity prices, net dividend payouts, and welfare when  $\tau^D$  is varied between 0 and 50 percent under three distinct borrowing scenarios linked to the minimum, maximum, and median values of  $\theta$  mentioned above.

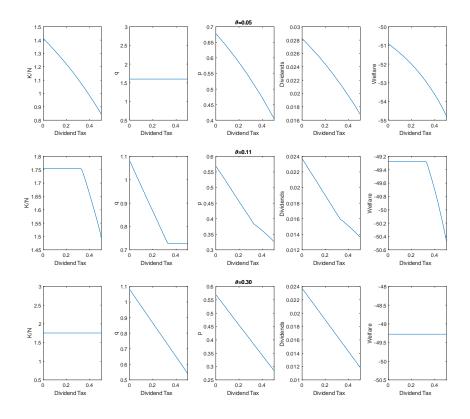


Figure 2: Steady-state values of the capital-to-labor ratio, Tobin's q, equity prices, net dividend payouts, and welfare when the dividend tax rate is varied between 0 and 50 percent under three different borrowing regimes.

In the constrained equilibrium ( $\theta = 0.05$ ), a fall in  $\tau^D$  elevates the capital stock, share prices, and net dividends but leaves q unchanged (see the first row of Figure 2). As capital is the main driver of output and welfare in neoclassical production economies, tax reductions are thus welfare enhancing in the binding regime.<sup>22</sup> By contrast, in the slack equilibrium ( $\theta = 0.30$ ), where the firm finances investment via retained earnings, a tax on dividends only influences q, p, and  $\bar{D}$ , leaving K, I, and welfare unchanged (see the third row of Figure 2). For the intermediate case ( $\theta = 0.11$ ) and as observed from the second row of Figure 2, the economy finds itself in a constrained equilibrium when the dividend tax rate is greater than 29%. If tax cuts occur from those initially relatively higher tax rates, K/N and steady-state welfare increase until reaching their levels in the slack

The steady-state welfare measure is given by:  $(\ln(C) - hN) / (1 - \beta)$ , where  $C = \frac{(1-\alpha)}{h} \left(\frac{K}{N}\right)^{\alpha}$  from (6), (8), and (14).

regime and remain unchanged thereafter (as also postulated from Propositions 2 and 3). At the same time, p and  $\bar{D}$  increase at a faster rate as soon as the the economy enters the slack credit region. In all credit regimes and from a qualitative perspective, the capital-to-labor ratio and welfare respond in an identical fashion to dividend tax adjustments. Overall, our results suggest that once credit distortions resulting from initially higher tax rates have been eliminated, further permanent reductions in  $\tau^D$  below a certain threshold rate are unlikely to stimulate the economy and boost welfare. In this context, our model provides an alternative explanation for the lack of stimulation in corporate investment observed following the massive 2011 permanent dividend tax cuts in Switzerland (Isakov, Pérignon, and Weisskopf 2021).

In the next subsection, we employ calibrated values to match U.S. average tax rates, credit spreads, and specific macroeconomic ratios in 2002. Specifically, we fix  $\theta_B = 0.0914$ ,  $\delta = 0.083$ ,  $\tau^D = 0.16$ , and  $\tau^I = 0.0549$  such that the benchmark model economy confronts a constrained steady-state equilibrium with  $\phi = 0.0219$  (observe condition (31)). A dividend tax rate of 16% is consistent with the average effective tax rate on dividend payouts in the U.S. prior to the JGTRRA (McGrattan 2023). Given  $\delta = 0.083$  and (34), the value for  $\theta_B$  is chosen to yield  $q_{2002} = 0.9081$ . Furthermore, to proxy the borrowing constraint multiplier in our model, we follow a similar approach to Gomes, Yaron, and Zhang (2006) and Abo-Zaid (2015), among others. Specifically, we utilize the average of two credit spreads, which correspond to the differences between Moody's Seasoned Baa and Aaa Corporate Bond Yields, and the Yield on a 10-Year Treasury Constant Maturity. A benchmark  $\phi_{2002} = 0.0219$  is in line with the 2002 value of the considered average credit spread.

Our parameterization implies a steady-state nonfinancial corporate investment-to-GDP ratio of 0.1221, a capital-to-GDP ratio of 1.4706, an equity price-to-GDP ratio of 1.3354, and an average net dividend-to-capital ratio of 0.0378. These statistics are close to their data counterparts in 2002 (see also McGrattan 2023). To examine the state-contingent dynamic responses following temporary dividend tax changes, we compare the case where the initial position of the economy is in a binding steady-state equilibrium to the situation in which the long-run collateral constraint is slack. In the latter and for  $\delta = 0.083$ ,  $\tau^D = 0.16$ , and  $\tau^I = 0.0549$ , we can choose any value  $\theta_{NB} \ge 0.0936$  so that  $\phi = 0$  corresponding with condition (32).

#### 3.2 Temporary Dividend Tax Shocks

Before performing our simulation analysis on the macroeconomic effects of temporary and permanent dividend tax shocks, we also need to calibrate the adjustment cost parameter  $\gamma$ . Values of  $\gamma$  vary significantly in the empirical literature that estimate homogeneity-based neoclassical produc-

tion economies à la Hayashi (1982). For the purpose of estimating  $\gamma$ , we introduce a technology shock  $A_t$  to the model that follows an AR(1) process with a persistence parameter  $\rho_A = 0.90$  and a standard deviation of  $\sigma_A = 0.0165$ . Simultaneously, we choose a value for the adjustment cost parameter to match the standard deviation of the logarithmic nonfinancial corporate investment rate in the data, which is around 7.88%. Our estimation of the occasionally-binding stochastic model yields  $\gamma = 0.54$ , which lies within the values estimated by Cooper and Haltiwanger (2006) and Gourio and Miao (2010, 2011). To solve the model with an occasionally-binding collateral constraint, we employ the OccBin and DynareOBC algorithms developed by Guerrieri and Iacoviello (2015) and Holden (2016), respectively, both of which generate identical results.

Let's now delve into the policy experiments. We start by comparing the behavior of two economic models: the permanently unconstrained economy model and the occasionally creditconstrained model. This comparison follows a 3 percentage point dividend tax rate reduction, taking it from the initial 16% down to 13%. Next, we undertake a similar experiment, but this time with a more significant tax reduction, moving from 16% to 9%. Our choice of a 7 percentage point tax cut aligns with the magnitude of change observed in effective dividend tax rates following the JGTRRA, as calculated by McGrattan (2023). The tax adjustment in all scenarios occurs in period 1, is assumed to be temporary, and lasts for 8 periods. After the 8 periods,  $\tau^D$  reverts to its previous long-run level. Suppose the tax policies are unanticipated initially, but once they occur, the agents have perfect foresight about their future paths. For instance, the 2003 JGTRRA was originally scheduled to expire in 2009, despite being extended in 2010 and then again in early 2013. This highlights the transient yet persistent nature of such fiscal reform that motivates the examination of the immediate- and medium-term effects of temporary dividend tax shocks. Additionally, previous studies on the JGTRRA have analyzed tax changes of varying degrees based on the specific income bracket considered and the methodology utilized for computing dividend taxes.<sup>23</sup> This could account for some of the inconsistencies in the results regarding the overall impact of shareholder tax reductions on the macroeconomy. The simulations presented in the following two subsections shed light on the distinctly contrasting and non-linear outcomes arising from transitional, permanent, and different-sized payout tax shocks.

<sup>&</sup>lt;sup>23</sup>For instance, Poterba (2004) considers the weighted average household dividend tax rate, which dropped from 32.1% in 2002 to 18.5% in 2003. Yagan (2015), on the other hand, focuses on the highest combined federal plus state marginal tax rate that fell from 44.7% percent to 20.8% following the JGTRRA. Gourio and Miao (2010, 2011) analyze a maximum 10 percentage point dividend tax reduction in their experiments. In any case, our analysis encompasses tax changes of varying magnitudes, revealing that the shock size and anticipated time horizon of the reform significantly influence the direction and responses of key macroeconomic variables.

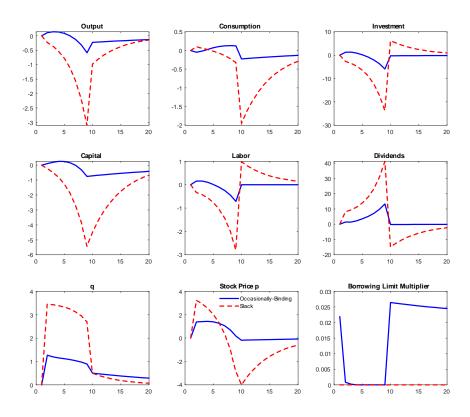


Figure 3: Dynamic responses following an unexpected temporary 3 percentage point dividend tax cut in the occasionally-binding and permanently slack models. Except for the borrowing limit multiplier that is calculated in levels, all other variables are measured in percentage deviations from the different steady-states corresponding with the different credit regimes.

The dynamics of key variables following the 3 percentage point temporary tax shock are shown in Figure 3. In the permanently unconstrained credit regime, a transitional dividend tax cut generates a collapse in investment and therefore in capital accumulation and output. These results are largely in line with Gourio and Miao (2011), who also show that firms distribute large dividends and cut back on capital investment in response to a transitory lower dividend tax rate. Furthermore, from equations (21), (25), and (27) with  $\phi_t = 0$  for all t, Tobin's q initially rises upon the impact of the tax reduction, thereby lowering the user cost of capital, and placing some upward pressure on I in period 1. However, q starts to decrease until period 8 and then slowly converges to its steady-state because  $\tau^D$  rises back permanently to its original rate at the start of period 9.

Investment follows an opposite path to q as the effect of increasing dividends in response to the tax cut dominates the otherwise positive relationship between investment and its shadow price. In view of the anticipated tax policy reversal from period 9, the firm responds by sharply cutting net dividends and accelerating investment in period 8. This leads to a slower rate of decline in q in the following year.

Due to the sharp rise in stock prices and an intertemporal substitution mechanism, consumption experiences a slight uptick during the initial tax implementation period in the frictionless setup. Furthermore, despite the Ricardian nature of the model and the absence of government spending, a tax cut today is financed by reducing lump-sum transfers required to maintain a balanced intertemporal household budget.<sup>24</sup> The combination of this small negative wealth effect and the large fall in capital accumulation, as explained above, leads to a situation where consumption remains below its steady-state level for a considerable amount of time. Given conditions (6), (8), and (14), together with capital being predetermined at the start date of the tax reform, employment shrinks, which, in turn, amplifies the decrease in output.<sup>25</sup> To summarize, lower temporary dividend taxes have an overall *strong* short- and medium-term *contractionary* impact on the real economy in a model without financial frictions.

On the other hand, when the credit regime is only occasionally binding, the same dividend tax cut results in a moderate investment, employment, and output rise by 1.25%, 0.15%, and 0.14%, respectively. The aforementioned large dividend payout prevailing in the unconstrained model is counteracted by the relaxation in the tightness of the collateral constraint that is directly impacted by the fall in  $\tau^D$ . Intuitively, the reduced dividend tax rate raises q by increasing the value of the firm's collateralized capital stock. With an initially binding steady-state collateral constraint, the firm can engage in additional borrowing and raise its investment in capital. The temporary 3 percentage point tax cut relaxes the credit constraint from periods 1 to 8 with the constraint turning slack from periods 3 to 8. Subsequently, in period 9, there is an immediate jump to a positive long-run level of  $\phi$ . The firm takes advantage of the interim relaxed credit environment to make further investments and to limit net dividend payments in the first period. However, from periods 3 to 8 and as the capital stock is expected to improve, which allows the firm to borrow against future earnings, dividend distributions increase while investment gradually declines. Once the tax relief expires, both these variables slowly return to their steady-states.

The behavior of consumption in the frictional model can be explained as follows. In period 1, households postpone consumption due to an intertemporal substitution effect linked to the

 $<sup>^{24}</sup>$ The model dynamics are independent of the timing of the adjustment in T.

<sup>&</sup>lt;sup>25</sup>Gourio and Miao (2011) find that employment and investment move in the opposite direction of output in the immediate periods following the tax shock.

instantaneous rise in investment and in the marginal product of capital. Moreover, a reduction in  $\tau^D$  is met with a fall in T that produces a small negative wealth effect and an immediate increase in the labor supply. However, under the assumption that the tax cut policy sunsets together with the slightly higher than average investment level in the years of the reform, consumption overall exhibits lumpiness and remains above its long-run level throughout most of the duration of the tax reform. Altogether, easing the tightness of the investment credit limit in relation to the binding steady-state results in dividend taxes inducing modest short- and medium-term expansionary effects on the real economic activity.

Unlike our paper, Gourio and Miao (2011) in their extended model with debt financing do not predict that investment rises in the period when the dividend tax cut occurs. In fact, their model suggests that the transitional dynamics of real variables with and without debt are very similar. When the debt limit applies directly to capital investment like in our framework, the short-term macroeconomic effects of small to moderate temporary dividend tax reforms become more consistent with the 'traditional' view of dividend taxation. As in House and Shapiro (2006), output, labor, and investment also exhibit a procyclical relationship on impact, irrespective of the economy's initial credit position.

To illustrate the state-contingent and non-linear effects caused by tax cuts of different magnitudes, consider now the scenario of a 7 percentage point tax reduction within the context of the JGTRRA. The results are presented in Figure 4. In contrast to a small tax reform, a larger tax cut leads to overall *contractionary* macroeconomic effects, even in the occasionally-binding model. While I, N, and Y initially exhibit zero growth upon impact, they quickly decline below their steady-state values in period 3 just as payouts begin to accelerate. This outcome raises the user cost of capital, dilutes the value of capital as a collateral asset for securing investment loans, and consequently leads to a cutback in K (see also equations (25) and (27)). Furthermore, a tax relief of 7 percentage points raises the attractiveness of dividend payouts against investments within the firm, and triggers an approximate fivefold increase in q compared to the case of a 3 percentage point tax stimulus (compare the solid blue lines in Figures 3 and 4). Both the borrowing constraint expectations channel and the greater incentive to distribute dividends following the bigger tax cut contribute to the slowdown in economic activity. Hence, the upshot of implementing a larger tax relief is that it negates the medium-term expansionary effects stemming from smaller tax decreases and the temporary slack credit regime. 26 The presence of the financial friction also considerably dampens the model dynamics in comparison to the frictionless setup, resulting in

<sup>&</sup>lt;sup>26</sup>Based on our model's analysis, implementing larger temporary tax cuts, resulting in a looser credit constraint, would lead to an immediate decline in investment from period 1 onwards (see also Figure 5 below). Moreover, in this scenario, the rise in q is amplified, as illustrated in Figure 5 with a 9 percentage point tax cut. The direct investment rate-q relationship is impeded when the value of  $\phi/(1-\tau^D)$  is further reduced, as previously explained.

much more realistic investment and dividend reactions to payout tax reforms.

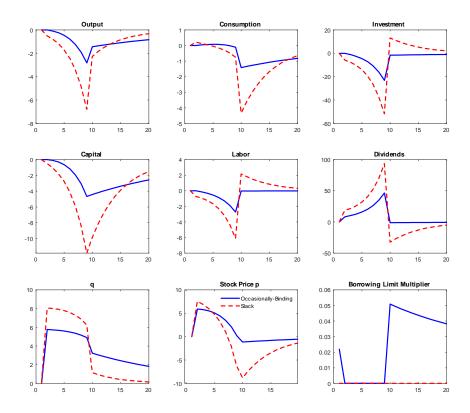


Figure 4: Dynamic responses following an unexpected temporary 7 percentage point dividend tax cut in the occasionally-binding and permanently slack models. Except for the borrowing limit multiplier that is calculated in levels, all other variables are measured in percentage deviations from the different steady-states corresponding with the different credit regimes.

Taking stock, we present an alternative theoretical explanation for why the substantial 2003 U.S. dividend tax cut may have had a muted or negative impact on aggregate investment according to some studies (Desai and Goolsbee 2004; Chetty and Saez 2005; Anagnostopoulos, Cárceles-Poveda, and Lin 2012; Yagan 2015), and why relatively smaller tax adjustments, like those implemented in Sweden and South Korea, had a more positive effect on the economic activity (Jacob 2021; Moon 2022). In addition, the model offers another justification for the documented rise in short-term corporate investment among firms facing tighter financial constraints and relying on external

funding for investment. The analyses of the 2003 JGTRRA by Auerbach and Hassett (2006) and Campbell, Chyz, Dhaliwal, and Schwartz (2013) as well as Alstadsæter, Jacob, and Michaely's (2017) study on the 2006 Swedish tax reform shed empirical light on this trend. Indeed, a central argument of this paper is that the magnitude and direction of macroeconomic and financial variables following payout tax cuts are determined by *both* the degree of financial market imperfections *and* the size of the tax shock.

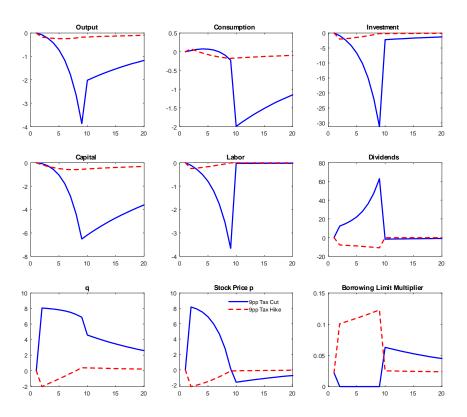


Figure 5: Dynamic responses following an unexpected temporary 9 percentage point dividend tax cut and hike. Except for the borrowing limit multiplier that is calculated in levels, all other variables are measured in percentage deviations from the common credit-bound steady-state equilibrium.

The current framework also explains the asymmetrical macroeconomic effects caused by the interplay between dividend taxes and the occasionally-binding investment debt friction. This is a unique feature that is not present in previous dividend tax literature that either lack contractual financial frictions or assume frictions to be always binding. Figure 5 shows the dynamic responses

resulting from a 9 percentage point tax cut and hike relative to a common steady-state equilibrium with a binding constraint ( $\phi = 0.0219$ ). Both tax reforms are expected to remain in place for 8 periods. The tax increase leads to a tighter credit constraint, causing an initial amplified decline in investment, labor, and output compared to the dynamics originating from a mirror-image tax cut that temporarily transitions the credit regime from binding to slack. Importantly, after the 9 percentage point tax reduction, investment declines by -0.8% in the second period, while reaching a trough at -2% following an equivalent tax rise. Additionally, as explained through the previous experiments, the credit limit continues to operate only in terms of expectations when the constraint is slack. During the lax credit period, the firm discounts the significance of the borrowing constraint channel. Thus, compared to an equally-sized tax increase, a tax reduction has relatively minor adverse effects on real variables in the first two periods. However, these adverse effects become significantly stronger and more pronounced as the slack regime persists. We effectively capture the potentially asymmetric responses of investment to unexpected temporary dividend tax changes, a point also made by Jacob (2021) and Bilicka, Güçeri, and Koumanakos (2024). Such asymmetrical and non-linear outcomes become even more dramatic with larger tax changes.

A final important insight from the simulations above is that when the investment debt friction is taken into account and for an initially binding steady-state equilibrium, there is a strong positive (negative) correlation between I and q after temporary moderate (large) payout tax reductions (see Figures 3 and 4). The otherwise positive link between these two variables following more modest tax reforms is weakened and may even break down when the the credit multiplier, expressed as a fraction of the stock market valuation  $\phi/\left(1-\tau^D\right)$ , remains persistently and significantly low. At the same time, investment and q always follow an opposite path in response to lower dividend taxes when the financial constraint is permanently slack. Unlike the state-contingent correlations arising from tax cuts, a dividend tax hike that raises the shadow cost of investment borrowing consistently produces a tight relationship between I and q (as shown in Proposition 1 and Figure 5). We conclude that the short-term connection between investment and q is also determined by the degree of financial market imperfections, as well as by the magnitude and direction of payout tax reforms.

 $<sup>^{27}</sup>$ Although not shown in the figures above, a tax increase in a frictionless model ( $\phi_t = 0$  for all t) generates expansionary effects, supporting the empirical findings of Matray (2023) and Bilicka, Güçeri, and Koumanakos (2024). By contrast, a higher dividend tax rate reduces investment in the occasionally-binding model as shown in Figure 5 (see also Black, Legoria, and Sellers 2000; Becker, Jacob, and Jacob 2013). In other words, the investment spending friction can also account for state-dependent macroeconomic dynamics following payout tax *hikes*.

#### 3.3 Model Validation

This subsection aims to assess if state-contingent and non-linear investment rate and asset price short-run dynamics in the U.S. may be ascribed to the interaction between historical dividend tax reductions, their expected duration, and the debt-financed investment friction tightness. We confine our attention to three major tax reform episodes that corresponded with significant reductions in the effective marginal dividend tax rate. These episodes include the tax cuts that occurred around the 1981 Economic Recovery Tax Act (ERTA), the 1986 Tax Reform Act (TRA), and the 2003 Job Growth and Taxpayer Relief Reconciliation Act (JGTRRA). According to McGrattan (2023), the effective distribution tax rate exhibited the following trends during the years of the reform legislations and up to their actual implementations: between 1981 and 1982, it decreased from an average of 37% to 30%; between 1986 and 1987-1988, it fell from around 24% to 17%; and during 2002-2003, it dropped from approximately 16% to 9%. All reforms were implemented with comparable magnitudes in terms of effective tax rate adjustments, which allows for a more insightful analysis of the influence of the financial friction tightness on investment rate and asset price cumulative changes.

The 2003 tax reform was unexpected and initially projected to last for 6 periods, in line with evidence suggesting that the payout tax reduction was originally intended to expire in 2009. In contrast, the tax reforms of the 1980s were unanticipated and presented as permanent. We therefore compare the cumulative two-year percentage change in selected variables in the model with their data equivalents, assuming permanent (temporary) dividend tax shocks in the 1980s (2003).<sup>29</sup>

Table 1: Aggregate Statistics b	perfore the 1980s and 2003 Tax Reforms.
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	1981	1986	2002
Dividend Tax Rate - $\tau^D$	0.37	0.24	0.16
Investment Rate - $I/K$ $(\delta)$	0.094	0.084	0.083
Tobin's $q$	0.3650	0.4620	0.9081
Credit Spread - $\phi$	0.0195	0.0159	0.0219
LTV Ratio - $\theta$	0.2575	0.1818	0.0914
Investment Tax-Subsidy - $\tau^I$	-0.4516	-0.4130	0.0549

To carry out this experiment, we first recalibrate the model by matching the dividend tax rate  $\tau^D$ , the nonfinancial corporate investment rate  $I/K = \delta$ , the price of capital q, and the credit

<sup>&</sup>lt;sup>28</sup>McGrattan (2023) shows that the effective tax rate on dividends exhibited slight fluctuations both before and between the reform years. For the sake of simplicity in our analysis, we posit that the effective dividend tax rate in the years before and after each reform remains constant.

<sup>&</sup>lt;sup>29</sup>We choose to focus on the cumulative two-year percentage change to partially mitigate the influence of significant business cycle effects and other economic events that surrounded each of the analyzed historical tax bills.

friction tightness  $\phi$  to their data counterparts observed during the years prior to the announcement of each of the 1980s tax reforms. The calibration before the 2003 JGTRRA is the same as in the previous subsection. Then, we utilize equation (34) to compute  $\tau^I$  and  $\theta$  based on the provided target and readily available values of  $\tau^D$ ,  $\delta$ , q, and  $\phi$  for each year preceding the various tax reforms. All the other structural parameters  $(\beta, \alpha, h, \gamma)$  and the business profit tax rate  $(\tau^{\pi})$  are set to the estimates used in the previous subsections. Table 1 displays the calculated targeted values for  $\tau^D$ , I/K, q, and  $\phi$  derived from the aggregate data for 1981, 1986, and 2002, alongside the resulting model-implied estimates for  $\theta$  and  $\tau^I$  in these respective years.

The relatively high investment subsidy rates reported before the 1980s tax reforms correspond with the significantly lower q's recorded during these periods compared to the early 2000s. It is worth noting that the negative values for  $\tau^I$  calculated for the 1980s are not inconsistent with the average comprehensive investment subsidy rates across nonfinancial industries found in House, Mocanu, and Shapiro (2017).

In addition, our calculations indicate the prevalence of a binding credit equilibrium in the U.S. economy in the years leading up to the 1980s Tax Acts. However, by 1986, the financial constraint appeared relatively looser compared to 1981. We use the initial average credit spread values preceding the implementation of the various tax bills as reference points for the model's quantitative predictions following the enactment of these reforms.

We now compare the cumulative two-year percentage changes in the investment-to-capital ratio, equity price-to-GDP ratio, and the borrowing friction multiplier with their corresponding data representations subsequent to the historical tax legislations. The results, alongside the stated duration and size of each tax reform, are summarized in Table 2.

Table 2: Responses of Key Variables to the 1981, 1986, and 2003 Tax Reforms

Tax Reforms			$I_t/K_t$ (	(i)	$p_t/Y_t$ (	i)	$\phi_t$ (ii)	
Year	Stated Duration	Size (iii)	Model	Data	Model	Data	Model	Data
1981 ERTA	Permanent	$7 \mathrm{~pp}$	4.49	6.58	8.59	11.56	-1.95	-0.94
1986 TRA	Permanent	$7~\mathrm{pp}$	3.25	3.51	9.42	2.92	-1.59	-0.37
2003 JGTRRA	6 Years	7 pp	-6.32	-10.05	8.64	14.52	-2.19	-0.84

Notes: i) Cumulative percentage (%) change over 2 years.

- ii) Cumulative percentage point (pp) change over 2 years.
- iii) The reform size is measured in terms of effective dividend tax rate pp changes.
  - iv) All data variables are drawn from FRED.

Our framework successfully captures the fact that the 1981 ERTA produced a relatively stronger impact on the investment rate compared to the 1986 TRA. The current model proposes that the relatively modest expansionary real effects observed after the 1986 reform might be attributed to the pre-existing credit friction tightness, which was already relatively lax before the 1986 tax cut. As our argument unfolds, the stimulative potential of dividend tax reliefs tends to be limited when the economy starts from a less restrictive credit environment characterized by lower credit spreads.<sup>30</sup> In other words, tighter financial conditions preceding the 1981 reform created a greater scope for tax cuts to exert a more positive impact on real variables. Furthermore, despite the limited impact of the 1986 TRA on the investment rate, corporate equity values still experienced a meaningful rise, though less so than implied by our simulated model. In the context of the 1980s tax reforms, we conclude that the 7 percentage points effective tax cuts may have contributed to the overall short-term state-dependent increase in the nonfinancial corporate investment rate and asset prices following the tax changes.

The model's predictions regarding the (initially) temporary 2003 JGTRRA are also generally consistent with actual data trends. The financial constraint tightness, proxied by the credit spread, fell significantly below its initial value during the two years after the reform. This could explain the lax credit environment that corporate firms faced in the lead-up to the Great Recession and the overall decrease in the corporate investment rate throughout 2003-2004 (see also Gourio and Miao 2011). Our model also reflects the immediate rise in the equity price-to-GDP ratio observed after the tax cut, although the data suggests a more significant increase in p/Y compared to the simulated model dynamics.

Admittedly, the present analysis does not account for aggregate uncertainty, business cycles, and monetary policy effects, which most likely contributed to heightened fluctuations in the years before and after the tax reforms (House and Shapiro 2006; Gourio and Miao 2011). The 1980s period, for example, was characterized not only by corporation tax cuts but also by financial liberalization and deregulation policies (McGrattan and Prescott 2005; Atesagaoglu 2012). Therefore, we cannot fully attribute the overall changes in investment rates and asset prices to the various Tax Acts. Additionally, and consistent with firm-level data, financial frictions shadow values can be further explained by considering variations in additional firm characteristics, such as cash flow-to-asset and debt-to-asset ratios, among other variables (e.g., Whited and Wu 2006). While the downward trends in the average credit spread align well with the model-implied movements in  $\phi$  following the historical tax cuts, the data indicates that a zero corporate spread is rarely trig-

<sup>&</sup>lt;sup>30</sup>Had the 1980s tax cuts been perceived as temporary, the investment rate would have dropped according to our model (see also simulations in the previous section). This extra counterfactual simulation applied to the 1980s calibration and tax regimes is available upon request.

gered.<sup>31</sup> Nevertheless, the credit spread serves as a useful proxy for  $\phi$ , capturing directional changes in key variables post-dividend tax reforms. In the case of significant effective tax reductions, this corresponds with the model's shift toward a slack credit environment that is approximated by a perceived low corporate spread in the data.

In sum, our framework offers a novel perspective on the short-term implications of historical dividend tax cuts and successfully captures the state-contingent relationship between investment rates, dividends, and asset prices following payout tax alterations that coincide with changes in the debt-financed investment friction tightness. The model effectively reproduces the trends observed in the data and provides a satisfactory fit for measuring the cumulative impacts of dividend tax changes on investment rates and asset prices.

# 4 Dividend Tax Uncertainty

In this section, we examine the impact of stochastic dividend tax shocks and the corporate debtfinanced investment friction on the volatility of key real and financial variables. Our approach closely follows the methodology of Croce, Kung, Nguyen, and Schmid (2012), with a specific focus on stochastic payout tax shocks, as opposed to the corporate profit tax shocks analyzed in their study.<sup>32</sup> In particular, assume that the dividend tax rate evolves according to the AR(1) process:

$$\tau_{t}^{D} = \left(\tau^{D}\right)^{1-\rho_{\tau}} \left(\tau_{t-1}^{D}\right)^{\rho_{\tau}} \exp\left(\epsilon_{\tau,t}\right),\,$$

where  $\rho_{\tau} \in (0,1)$  is a persistence parameter and  $\epsilon_{\tau,t} \sim i.i.d.\mathcal{N}\left(0,\sigma_{\tau}^{2}\right)$ . The constant standard deviation  $\sigma_{\tau}$  serves as a measure of tax uncertainty when greater than zero.

The modified model with both aggregate technology shocks and tax uncertainty is calibrated as follows. First, all structural parameter values, initial tax rates, and AR(1) technology shock moments remain the same as in the previous section, with the year 2002 chosen as our steady-state reference. Second, we set the AR(1) tax shock moments to  $\rho_{\tau} = 0.99$  and  $\sigma_{\tau} = 0.0013$ . This choice replicates the annual effective dividend tax standard deviation as calculated from McGrattan's (2023) data.

To disentangle the effects of stochastic dividend tax shocks, we focus on the results of two different model specifications. Specifically, Model 1 features no tax uncertainty ( $\sigma_{\tau} = 0$ ) and

<sup>31</sup> Note that from Tables 1 and 2, the model economy implies  $\phi_t = 0$  during the two years after the simulated reforms.

<sup>&</sup>lt;sup>32</sup>To keep the present analysis as focused as possible, we abstract from the potential links between corporate tax pressures and long-term productivity growth. We also maintain a zero-deficit tax policy by allowing for lump-sum transfers. We leave the analysis of government debt financing through corporate taxation for future research.

is purely driven by productivity shocks. In contrast, Model 2 incorporates both technology and tax shocks ( $\sigma_{\tau} > 0$ ) as drivers of economic fluctuations. The comparison between the standard deviations of key variables in both models and their relation to the data is presented in Table 3.

When comparing Models 1 and 2, we find that the introduction of small yet persistent stochastic dividend tax shocks with  $\sigma_{\tau} > 0$  mitigates fluctuations in key macroeconomic and financial ratios. This attenuation effect is associated with a slight increase in the probability of the investment spending constraint turning slack, rising from 16.82% in Model 1 to 17.03% in Model 2. Intuitively, when starting from a frictional steady-state model, an increase in the tax rate reduces both the price of capital and the value of the collateralized capital stock. The tightening of the borrowing constraint in this case leads to a decline in investment and net dividend distributions (also implied from Figure 5).

Table 3: A Comparison of Key Second Moment Statistics

	Data (1960-2020)	Model 1 $(\sigma_{\tau} = 0)$	Model 2 $(\sigma_{\tau} > 0)$
$\sigma\left( au^D ight)$	0.13	0.00	0.13
$\sigma\left(\log\left(I/K\right)\right)\%$	7.88	7.88	7.68
$\sigma\left(\log\left(C/Y\right)\right)\%$	0.88	0.71	0.68
$\sigma\left(\log\left(\bar{D}/Y\right)\right)\%$	8.84	9.91	9.57
$\sigma\left(\log\left(p/Y\right)\right)\%$	13.61	1.58	1.53

Note: Second moment statistics are annualized and computed from 10,000 simulations.

At the same time, a payout tax cut that raises the value of collateral increases investment only up to the point where the constraint turns slack, after which investment substantially falls. The volatilities presented in Table 3 stem from stochastic variations in the dividend tax rate, encompassing both positive and negative changes. In equilibrium, tax uncertainty results in a net reduction in the asymptotic volatilities of consumption, investment rates, net dividend distributions, and asset prices. That is, the precautionary saving effect on consumption dominates, with the lower risk of the collateral constraint binding resulting in a decline in the standard deviations in investment and after-tax dividend income.<sup>33</sup> In conclusion, even a small degree of tax uncertainty, as employed in this experiment, can exert substantial and enduring impacts on both quantities and prices. Hence, we share a similar perspective to Croce, Kung, Nguyen, and Schmid (2012) that emphasizes the importance of including corporation tax uncertainty into the fiscal policy debate.

<sup>&</sup>lt;sup>33</sup>The much larger volatility in asset prices in the data compared to the model echoes the "equity premium puzzle". However, trying to solve this long-standing issue is beyond the scope of our paper.

# 5 Conclusion

We have devised a general equilibrium business cycle framework that connects the various views on the macroeconomic effects of dividend taxation by introducing an occasionally-binding investment credit limit. The impact of changes in dividend tax policies on the economic activity can be varied and contradictory, depending on the size of the reforms, their expected time span, and the permanent and temporary financial conditions faced by the average firm. The interplay between dividend taxation and the LTV ratio determines the effectiveness of tax cuts in stimulating real variables in the deterministic steady-state. In the short- and medium-run, the occasionally-binding debt constraint can explain why dividend tax changes produce state-dependent and non-linear dynamics as well as asymmetric macroeconomic outcomes, consistent with empirical evidence. Finally, we show that dividend tax uncertainty matters for economic fluctuations.

Overall, our findings suggest that existing theoretical and empirical work examining the impact of dividend taxation on the real economy and asset prices might be incomplete without analyzing the tight interaction between corporate distribution taxes and borrowing frictions on productive investment. Considering policy implications and assuming more accurate assessments of the economy's credit position, altering the dividend tax rate in a state-contingent fashion can induce non-negligible macroeconomic effects in the short- and long-run, thereby serving as a potential policy instrument to counteract business cycle fluctuations and promote real growth up to a certain limit.

We see three important directions for future research. First, despite the relative simplicity and familiarity of the stylized dynamic general equilibrium setup presented in this article, incorporating household and firm heterogeneity would allow us to understand the distributional effects of dividend taxation from both positive and normative perspectives. A heterogeneous-agent model, for example, could elucidate the potential trade-offs between mitigating inequality through the implementation of elevated dividend taxes on wealthier households, and the aggregate macroeconomic and financial market repercussions. Second, our model focuses merely on dividend taxes and their interactions with occasionally-binding credit limits. A warranted extension would be to enable firms to finance investment through both risky debt and equity, with occasionally-binding restrictions applied to both forms of funding. Then, the model could be used to understand the conditions under which one or both of the constraints become binding or slack, and how these frictions are affected by a richer set of business taxes. Third, by excluding lump-sum transfers, we can consider how collection of dividend taxes finances public expenditures and debt in times of persistently large government deficits. In this regard, analyzing the linkages between financial frictions, various corporation taxes, fiscal deficits, and the economic activity should be high on the research agenda.

# **Appendix**

This appendix provides proofs to Propositions 2 and 3 that are presented in the main text.

# Proof of Proposition 2

From the steady-state versions of (9), (12), (16), and  $\phi > 0$  we have:

$$I = \delta K = \theta \left[ \left( 1 - \tau^D \right) \left( 1 + \tau^I \right) + \phi \right] K,$$

or after re-arranging  $\phi = \frac{\delta}{\theta} - (1 + \tau^I) (1 - \tau^D)$ . It is straightforward to verify that  $\phi > 0$  if and only if  $\theta < \frac{\delta}{(1 - \tau^D)(1 + \tau^I)}$ , while  $\phi = 0$  if and only if  $\theta \ge \frac{\delta}{(1 + \tau^I)(1 - \tau^D)}$ .

# Proof of Proposition 3

i) As shown in Proposition 2, the borrowing constraint binds when  $\phi > 0$  or  $\theta < \frac{\delta}{(1+\tau^I)(1-\tau^D)}$ . For  $\phi > 0$ , combining equations (4), (8), (9), (11), (14), (15), (16), and the after-tax dividend payout  $\bar{D}$  in steady-state yields:

$$\frac{(1-\beta)}{\beta}p = \bar{D},\tag{A1}$$

$$q = \frac{\beta}{\{1 - \beta \left[ (1 - \delta) + \phi \theta \right] \}} \left( 1 - \tau^D \right) (1 - \tau^\pi) \alpha \frac{N^{1 - \alpha}}{K^{1 - \alpha}}, \tag{A2}$$

$$q = (1 - \tau^D) (1 + \tau^I) + \phi_t, \tag{A3}$$

$$\bar{D} = (1 - \tau^D) \left[ (1 - \tau^{\pi}) \left( \frac{K^{\alpha}}{N^{\alpha}} - (1 - \alpha) \frac{K^{\alpha}}{N^{\alpha}} \right) N - \delta (1 + \tau^I) K \right]. \tag{A4}$$

Substituting  $\phi = \frac{\delta}{\theta} - (1 + \tau^I)(1 - \tau^D) > 0$  or  $\theta \phi = \delta - \theta(1 + \tau^I)(1 - \tau^D)$  in (A1)-(A4) and re-arranging produces conditions (33)-(36).

ii) The borrowing constraint is slack when  $\phi = \frac{\delta}{\theta} - (1 - \tau^D) (1 + \tau^I) = 0$  or  $\theta = \frac{\delta}{(1 - \tau^D)(1 + \tau^I)}$ . Moreover, from the complementary slackness condition, the collateral constraint is slack when  $I < \theta q K$ . Applying  $I = \delta K$ ,  $\phi = 0$ , and  $q = \phi + (1 - \tau^D) (1 + \tau^I)$  we obtain  $\theta \ge \frac{\delta}{(1 + \tau^I)(1 - \tau^D)}$ . Substituting  $\phi = 0$  in (A1)-(A4) then yields (37)-(40).

# Data Availability

Codes replicating the figures and tables in this article can be found in Ghilardi and Zilberman (2024) in the Harvard Dataverse, https://doi.org/10.7910/DVN/B5ESOZ.

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