

# Consumer Culture Gothika

A reading of consumption, markets, & capital as possessed by a system of ideological processes & fantasies that conceal its cruelty: the language of these systems are systems. ghosts, witches, specters, things that are 'spooky'...

#### Paper 02 (empirical) "If You Like Your History Horrible": The Obscene Supplementarity of Thanatourism

- ◆ Examining the ideological role that dark histories fulfil for consumer culture. Ethnographic fieldwork = we explore thanatourism as a means for 'post-historical' consumer subjects to conceive of wilder, pre-liberal, more imaginative worlds before capitalist realism extinguished all alternatives.
- ◆ It is not schadenfreude that motivates thanatourism (see Korstanje, 2017) but rather a quixotic pining to escape that reality.
- Thanatourism functions as an 'obscene supplement' through three processes:



Managed Metempsychosis Management of 'walking in the footsteps' trails of those being **memorialised** at dark historic sites.



Governed Grotesquerie Emphasis on the fearful, degrading, or disgusting to strip dark histories of political content.



Curated Kitschification Reduction of dark tragedy into souvenirs, available to buy at museum gift shops &

### Witches & Witchcraft

Witches pre-date biblical times, her origins are rooted in Mesopotamian mythology (Weber, 2021). No unifying definition or interpretation exists with historians continuing to debate her origins & meanings from early modernity to the present day (Hutton, 2004).



Critical Axiology

Interpretivism Research Philosophy

#### #WitchTok Paper 03 (empirical) 50 billion + views From Magical Thinking to 'Thinking Magically': The Fetishistic Disavowal of **Contemporary Witchcraft**

◆ The structure of **disavowal** allows us to complicate & move beyond "magical thinking", relied upon by CCT researchers (e.g. Fernandez & Lastovicka, 2011) = objectified, #manifest material, meaningful cultural practice leading to transformation & empowerment.

# #moneyspel Paper 01 (conceptual) Revenants in The Marketplace: A

◆ How modern capitalism is chronically **haunted** by obstreperous vestiges of what preceded it yet remains proficient in assimilating all that returns to challenge it.

**Hauntology of Retrocorporation** 

◆ Market & state administrators' co-optation of the primeval witch & her ideological trappings.

◆Derrida's (2006) hauntology in marketing scholarship = emphasise consumer culture's realisation that its 'best times' are behind it...



**Symbolic** = belief in a **Cynical** = recognition magical higher power of the objective *lack* magical higher power where thoughts (aided by consumption) can

of a magical higher power but lead to desirable nonetheless invoke it outcomes. as a means to an end.

# Retrocorporation

The retroactive reconfiguring of long foreclosed futures, desires & subjectivities as depoliticising **forces** for perpetuating *capitalist* monoculture in the present.

# Terminal Marketing

Ultra-realist tradition, problematises the **transformative** potential of consumption & **utopian** assumption that consumers act authentically (Ahlberg et al., 2022).



phD by publication

# The Role of Archaisms in Post-Historical onsumer ulture

"Modern capitalism hates anachronisms unless they can be monetised" (Lezard, 2023: 43).

#### independent retailers. The Magical, Mystical & Profane...

Against a backdrop of consumers' disappointment with contemporary political, economic malaise of the present, how & why do things from past worlds find themselves preserving in the contemporary present; how have they been made palatable for extending market-based logics?

## **Critical Ethnography**

Ethnography with a political purpose: "the importance of situating our work within the global economy" (Peñaloza, 1994: 35). Critical ethnography is well attuned to the 'contextof-context' approach (Askegaard & Linnet, 2011) & is inspired by Van Maanen's (2011) 'critical tales'

◆ 25 In-depth Interviews

Historiography & Digital History

 Participant Observation ◆ Observational Netnography (Kozinets, 2020) Capitalist Realism

A collective inability to separate reality from capitalism; a conflation that ensures the *market*dominant present becomes the de facto limit to our social imaginaries (Fisher, 2009; also Jameson, 2003)

# **Cultural Critique**

CAPITALIST

REALISM

◆ Mark Fisher (2009; 2014): Capitalism's ability to obfuscate & distract from its own contradictions & consequences; absorbing all things that seek to challenge it using subjects' cynicism to strengthen its political phenomenology.

+ Jacques Derrida (1996; 2006): Onto

affective conceptualisation of the haunted status of our capitalist present. Hauntology = all that *is* can only exist

against a backdrop of returning *Others*.

+ Slavoj Žižek (1997; 2006; 2008): Critique of ideology as something above all objective intelligibility as our inescapable reality. Inconsistencies & contradictions within ideology reveals a glimmer of what is real.



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